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# Development of E-Marketplace in Department of Agriculture Food Crops and Horticulture as a Means to Expand The Market of Processed Food

Rusydi Umar Department of Informatics Engineering University of Ahmad Dahlan Yogyakarta, Indonesia rusydi\_umar@rocketmail.com Jefree Fahana Department of Informatics Engineering University of Ahmad Dahlan Yogyakarta, Indonesia Jefree.fahana@tif.uad.ac.id Agus Triyono Department of Informatics Engineering University of Ahmad Dahlan Yogyakarta, Indonesia files.agustriyono@gmail.com

Abstract— Department of Agriculture Food Crops and Horticulture has a task to develop an activity to increase the production of agriculture and horticulture, and also develop the business of food crops and horticulture. One of its partner to do the task is Aspemako. Aspemako is an association of business of processed food. In this paper we take a case in Gunung Kidul District. Currently in marketing part, the Aspemako puts its products in a tent in front of the Department, so the market is very small and the business becomes sluggish. In that way Aspemako needs a new means to expand the market to increase their business. The development of the e-marketplace follows water fall process model, like analysis, design, implementation and testing. From the testing it is sure that the e-marketplace is running well and it is a decent tool for Aspemako to increase the market of processed food.

# Keywords—e-marketplace; processed food; aspemako

# I. INTRODUCTION

One of the goal Department of Agriculture Food Crops and Horticulture in Indonesia is to develop a sustainable activity to increase the production of agriculture and horticulture, to make a good product of food corps and horticulture and also develop the business of food crops and horticulture [1]. In this paper we take a case of Gunung Kidul District. One of its partner to achieve the goal is Aspemako. Aspemako is an association of business of processed food. Aspemako in Gunung Kidul District currently has 60 member. All of them doing a business of processed food. Every Friday morning Aspemako opens a traditional market of processed food in front of Department of Agriculture Food Crops and Horticulture office, to sell their processed food [2]. In that way their turnover is limited, because the consumer are only from its surrounding neighborhood. Their processed food has a specific taste and has a potential to be sold in the global market.

From that situation, we can say that actually, Aspemako and Department of Agriculture Food Crops and Horticulture together needs a means to increase their business and hence their turnover. Electronic marketplaces (e-marketplaces) are examples of new business practices that have emerged to facilitate specific e-commerce processes. E-marketplaces are commonly defined as a central marketplace connecting buyers and suppliers (or sellers) electronically to facilitate exchanges of information, goods and services [3].

Daniel, E M, Hoxmeier, J. White, A, Smart, A [4] have proposed a framework that describes the factors that influence the sustainability of e-marketplaces. These factors are the macroeconomic and regulatory level, the industry level, the individual firm level. Xiaoping, Z, Chunxia Wu, Dong Tian, Xiaoshuan Zhang [5] have conclused that B2B E-Marketplace process in agriculture product marketing can be analyze the benefit and critical factors in problem agriculture marketing. Agung [6] has made an application for buying and selling on e-marketplace. It has features for a buyer like shopping cart, multi transaction, and refund. For a seller it has features like processing product, processing transaction, statistic, and payout. For administration, it has feature like registration for buyer and seller, moderation processing refund and payout. Rudi [7] has made an emarketplace for online auction, it has features like searching a product offering (offer to buy and offer to sell). Novaldy [8] has made an e-marketplace that has a feature like buyer can buy from a different seller with a single payment. Bukalapak [9] is an application of e-marketplace for public, anyone can joint Bukalapak as a buyer or a consumer. They can sell anything an also they can buy anything. Bukalapak, one of the biggest marketplaces in Indonesia, facilitates about IDR 500 million (\$41,000) worth of transactions every day in 2014 [10]. In particulari, Janita and Miranda [11] said that recognize e-marketplace is no easy task for managers to attain a competitive advantage that will endure over time. they has identified four key factors in maintaining a high-quality level, managers of B2B e-marketplaces should pay special attention: reliability and security, the usefulness of the information provided, value-added services, and efficiency.

From the above explanation, it is clear that there is not yet marketplace for Aspemako that is exclusive for processed food from Gunung Kidul District. This paper will talk about the development of e-marketplace in Department of Agriculture Food Crops and Horticulture as a means to Expand the market of processed food in Gunung Kidul District.

### II. REQUIREMENT ANALYSIS

In this part we will talk about requirement analysis for emarketplace in Department of Agriculture Food Crops and Horticulture as a means to Expand the market of processed food in Gunung Kidul district.

# A. User Requirement analysis

- Administrator of the e-marketplace has an access to all data, so that he can control all the system. Administrator for this e-marketplace is Department of Agriculture Food Crops and Horticulture.
- Seller, is a member of Aspemako who's already registered in the system. He/She can do processing product, order, and delivery of the product.
- Buyer, has an ability to search a product, has a shopping cart, confirmation of payment, and see the status of shipment.

# B. System Requirement Analysis

- Functional requirement like login, processing member, product, order, payment, and shipment. It also has a forum to communicate between all the registered user.
- Nonfunctional requirements like it can be used with any browser, can be accessed by anyone from anywhere and anytime

# III. DESIGN

Design of e-marketplace in Department of Agriculture Food Crops and Horticulture in Gunung Kidul follows object oriented design, so it has use case diagram, activity diagram, sequence diagram. Use case diagram of e-marketplace in Department of Agriculture Food Crops and Horticulture as a means to expand the market of processed food in Gunung Kidul can be seen in Figure 1.



Figure 1. Use Case Diagram

From Figure 1, we can see three actor which are administrator, seller and buyer. Every actor has a different

access rights. Administrator can do login, managing member, manage product, order, payment, shipment, topic in forum, and logout. Seller can do registration, login, managing product, order, topic in forum, shipment and logout. Buyer can do searching a product, managing shopping cart, ordering product, confirming payment, and shipping.

Activity diagram is modelling the workflow of business process and the sequence of the activity in the process. Activity diagram also helpful for describing parallel behavior, or describing the interaction of several use case. According to the use case diagram we will have 15 activity diagrams, due to the limited space we are not putting them in this paper.

Sequence diagram describe interaction between object in time sequence. It can be used to show the message that is passed between object. 15 sequence diagrams, due to the limited space we are not putting them in this paper.

The design of database uses entity relationship diagram (ERD). ERD of e-marketplace in Department of Agriculture Food Crops and Horticulture in Gunung Kidul can be seen in Figure 2.



Figure 2. Entity Relationship Diagram (ERD)

#### IV. IMPLEMENTATION

In implementation we use PHP with framework CodeIgniter (CI), HTML, and for database we use MySQL. We will not show all the screenshot of the application, but only some of them which are:

# A. Searching Page

ASPEMAKO	Cari Produk		Cari Forum	Registrasi	Login
Keranjang		Pencarian   Asosiasi Pengolah Makanan O	lahan		
Keranjang Belanja Anda	3	Beranda / Pencarian			
Item produk : 0					
Pembayaran		88 88 88			
Konfirmasi Pembayaran	1	1990 - 1997 - 1990			
Kode Pemesanan	Cek	Nama : Brownies Mocaf Harga : Rp. 35,000 Unit Usaha : Ngelo Minimal Order : 2			
Pengiriman		Detail			
Status Pengiriman					
Kode Pemesanan	Cek	2 V Pesan			

Figure 3. Searching Page

Figure 3, shows the screenshot of searching page. User can search the product they want to see and buy. User can input the searching key and the system will display the the result. Figure 4, shows the screenshot of manging the shopping cart. Users can manage their shopping cart like add item, delete item and clear the shopping cart.

ASPEMAKO Cari Produk			Cari Forum I	Registrasi Login				
Keranjang	Keranjang Belanja   Asosia	si Pengolah Mak	anan Olahan					
Keranjang Belanja Anda	Beranda / Keranjang							
Item produk : 2	Keranjang Belanja Anda   Asosiasi Pengelah Makanan Dahan							
Total : Rp. 70,000.00	Nama Produk	Jumlah	Harga	Total				
	Brownies Mocaf	2	Rp. 35,000.00	Rp. 70,000.00	×			
Lihat Selesai	Total Belanja		Rp. 70,000.00					
Pembayaran	Kosongkan Keranjang Lanju	rt Belanja Sele	ai Belanja					
Konfirmasi Pembayaran								
ID Pemesanan Cek								
Pengiriman								
Status Pengiriman								
ID Pemesanan Cek								

Figure 4. Manage the shopping cart

ASPEMAKO Cari	Produk Cari Forum Registrasi Login
Keranjang	Pemesanan   Asosiasi Pengolah Makanan Olahan
Keranjang Belanja Anda	Beranda / Pemesanan
Item produk : 2	Form Pernesanan   Asosiaa Pengolah Makanan Olahan
Total : Rp. 70,000.00	Nama
	1 Nama Lengkap
Lihat Selesai	Alamat
	A Alamat
Pembayaran	Kota
Konfirmasi Pembayaran	Ma Kota
(	Email
ID Pemesanan Cel	🛱 Email
Pengiriman	No.Hp
renginnan	No.Hp
Status Pengiriman	
ID Pemesanan Cel	Pesan Batal

Figure 5. Order Page

The order page can be seen in Figure 5. User can fill the form where the product has to be shipped. The payment confirmation page can be seen in Figure 6. User can upload their transfer receipt.

ASPEMAKO	Cari Produk			Cari	Forum Regist	trasi Login			
Keranjang		Konfirm	n <b>asi  </b> Asosiasi Peng	olah Makanan Olahan					
Keranjang Belanja A	knda	Beranda	a / Konfirmasi						
Item produk : 0		Konfirmasi Pembayaran   Asosiasi Pengolah Malanan Olahan							
		No	Pemesan	Produk	Harga	Jumlah	Total		
Pembayaran		1	Agus Triyono	Brownies Mocaf	35,000	2	Rp. 70,000		
Konfirmasi Pembaya	aran	Total Pembayaran Rp. 7							
D Pemesanan Pengiriman	Cek	Pembaya No. Reke Atas Nar	ran transfer melalui ATM Ma ning: 1100005884256 na: Agus Triono	ndiri.					
Status Pengiriman		Jika suda	ih melakukan pembayaran, s	lahkan konfirmasi pembayaran dengan m	enunjukan bukti transfer.				
ID Pemesanan	Cek	Bukt Bro File beru	i Transfer wse No file selected pa foto buikt transfer.	L					
Konfirmasi									

Figure 6. Payment Confirmation Page

The shipment status page can be seen in Figure 7. User can see the shipment status of their order in this page.

ASPEMAKO	Cari Produk				Cari		Registrasi		
Keranjang		Pengiri	man   Asosiasi F	Pengolah Makanan Ola	ahan				
Keranjang Belanja Anda		Beranda / Pengiriman							
Item produk : 0		Pengiriman Konfirmasi							
Demberran		Status Pengriman   Asosiasi Pengolah Malaran Olahan							
Pembayaran		No	Pemesan	Alamat	Bukti T	ransfer		Status	Pengiriman
Konfirmasi Pembayar	Cek	1	Agus Triyono	Jalan Gajah No.30		4		Menunggu	Menunggu
Outer Description		Nomor Resi Pengiriman :							
Status Penginman	Jasa Pengiriman :								
ID Pemesanan	Cek	Statu: Menung Lunas = Lebh = Kurang Pengi	S gu = Mesunggu konfirma Pembayaran lunas. Pembayaran lunas dan b • Pembayaran kurang, di i <b>riman</b>	el. erlebih, kelebihan akan dikembe an diharapkan untuk perribayan	sikan bersama j an kekurangan.	pongiriman pes	anan.		

Figure 7. Shipment Satus Page

# V. TESTING

We have done testing for e-marketplace in Department of Agriculture Food Crops and Horticulture in Gunung Kidul District with two methods. Alfa testing and Black Box Testing. Respondens to conduct Black Box Testing are Dinas Tanaman Pangan dan Holtikulura (TPH) Gunung Kidul. They are really understood about management of these system. From Black Box testing we have a result that the system is running well and no errors. Whereas Alfa Testing, involves 10 respondens from the different work backgrounds. From the Alfa testing we have a result that 95% of users agree that the system is user friendly, easy to used, nice performance, so the system is deserve to be implemented.

#### VI. CONCLUSION

We have several conclusion in developing e-marketplace in Department of Agriculture Food Crops and Horticulture in Gunung Kidul District i.e:

- We have developed developing e-marketplace in Department of Agriculture Food Crops and Horticulture in Gunung Kidul District as a means to expand the market of processed food in Gunung Kidul District
- The developing e-marketplace in Department of Agriculture Food Crops and Horticulture in Gunung Kidul District is deserve to be implemented.
- This e-marketplace in Department of Agriculture Food Crops and Horticulture in Gunung Kidul District can help in Department of Agriculture Food Crops and Horticulture in Gunung Kidul District to achieve their goals.

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