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# ABSTRACT

Keywords: Real estate, value, land area, property

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The purpose of this study is to determine and identify the influence of physical property characteristics such as land area and building area; property legal characteristics in the form of property ownership rights; environmental characteristics in the form of designation zones on property values in D.I.Yogyakarta and apply the best equation method model in determining the value of large quantities of property in addition to the market approach method and cost and income approach. Access to research observation data in the form of primary data obtained in several ways, namely telephone interviews, personal interviews directly with property owners, and secondary data accessed by desk research of the DJTR spatial plan of the Ministry of ATR BPN, data access using purposive sampling models with non-probability sampling techniques, the number of observations as much as 135 data used. The research method uses multiple regression analysis ordinary least square method with Eviews 10 analysis tools, the form of the research regression model function using the selection of statistical criteria, applying the positivism paradigm with quantitative data in the form of Analytical survey, Identification of linear relationship behavior using the Mac Kinnon Test, and White Davidson MWD, Statistical criteria test in the form of F test, t-test, Determination Coefficient Test (R2), Economic criteria test is applied to compare between the estimated parameter coefficients by economic theory, Classical Assumption Test using Normality, Linearity, Multicollinearity, and Heteroscedasticity Test.

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The results showed that the findings of property characteristics simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone significantly affect property values with a coefficient of determination level of 68.69%. Partially or individually, the findings revealed the influence of the characteristics of land area, building area, ownership rights, and designation zone positively and significantly on property values. Selection of the best model of the regression function equation, applying the log-log regression equation model in determining property value.

### 1 2 INTRODUCTION

3 The acceleration of economic growth is one aspect among various indicators of the 4 welfare of a country's regional area. Inter-regional comparison assessment, as a measure 5 of the results of the development of one region with other regions, is public information 6 showing each regional area's accelerated development (Oh & Shin, 2023). The Central 7 Bureau of Statistics stated that after two years of the COVID-19 pandemic, several 8 provinces in Indonesia experienced acceleration and delay in developing various regions. 9 D.I.Yogyakarta Province, according to statistics on the aspect of economic growth, 10 experienced the lowest growth on the island of Java at 5.13% after Banten Province. 11 Efforts to improve welfare have become the concern of all parties, including the 12 government, in carrying out the role of development policy steps in various aspects of the 13 field, both long-term and short-term development dimensions (Saleh, 2022).

14 The increase in the economic growth rate in the Special Region of Yogyakarta 15 Province is the contribution of gross value added from the activities of various business 16 sectors. Among them, the real estate or property business sector contributes significantly 17 to the economic growth rate of D.I.Yogyakarta. Supported by the perception of the desire 18 to settle and live in Yogyakarta, it places the most desirable position among other 19 provinces in Indonesia. In addition to being identical as a place of cultural diversity, 20 Yogyakarta is identical to a tourist spot and a place to study. This can create a gap between 21 the increasing demand for land and the limited supply of land providers in the property 22 sector. Indicated by the findings of abuse in the utilization of property in the form of 23 village treasury land in various locations, D.I.Yogyakarta noted the findings as a 24 significant criminal act increased significantly.

The economic report of Yogyakarta, according to Bank Indonesia's regional macro data in 2022, shows that Yogyakarta's economic growth is significantly supported by the growth of the principal investment component, namely the ongoing National Strategic Project (PSN) supporting the airport including the construction of the Jogja-Solo and Jogja-Bawen toll roads and triggered by investment growth from the construction of the South Cross Road (JJLS) which is still ongoing, the leading investment performance grew positively by 4.97%. There is a condition of limited land, based on the need for the use of other interests, in addition to the development of the public sector, there is a need for land use from the interests of the private / private side as a commercial designation (Reite, 2023). As confirmed by banking financing indicators, according to Bank Indonesia data, there was significant growth in property loans by 11.85% and real estate loans by 12.28%.

8 Changes in land use have the potential to be massive due to limited land area, such 9 as several findings of the use of rice fields into residential houses that are not by the 10 regulations of the Regional Spatial Plan (RTRW), the designation of land that is not 11 suitable certainly has an economic and social environmental impact (Hilbrandt & 12 Dimitrakou, 2022), starting from the potential for pollution, namely the lack of land for 13 household waste management and the decline in groundwater quality for the 14 sustainability of life.

15 Regional spatial planning to maximize these regional assets urges the establishment 16 of optimal spatial zones ranging from industrial and trade to residential areas for settlers 17 (Anna, 2020). Although the reality of its designation is still a source of abuse that is not 18 yet appropriate, data from the Yogyakarta Provincial High Prosecutor's Office in 2023 19 states that the state loss is around four billion rupiahs by naming several perpetrators, 20 implementing officials starting from village government and investors 21 (companies/private parties) as suspects in cases of allegedly receiving bribes or gratuities.

22 DIY Governor Regulation Number 34 of 2017 concerning Village Land Utilization 23 in the section on provisions for non-agricultural use (shops, tourist objects, restaurants) 24 or other commercial leases, states that the amount of rent or value figures must be based 25 on the results of an assessment conducted by an Independent Appraiser or Public 26 Appraiser profession. The issue of differences in value opinion in determining the value 27 of a property often occurs because the understanding of developers, communities, and banks is still limited to referring to the Tax Object Sale Value (NJOP); the discrepancy 28 29 in value opinion often leads to lawsuits by value users (Chen et al., 2023). The level of 30 uncertainty is getting higher in the primary and secondary property markets; it is 31 challenging to create a fair sale and purchase transaction of an asset because the weak 32 supply side is not comparable to the demand side of property assets, making price 33 opinions in the community increasingly biased (Liapis et al., 2015).

Based on the formulation of the problem above, it is essential that research on this topic be carried out related to the analysis of the process of assessing a property market value in DIY Province in general, is still understood using traditional methods manually and even tends to be subjective and limited to the approach of referring to NJOP, the

1 urgency of research in addition to this is first, the understanding of the community or the 2 user of the value related to the resulting value or price/transaction of a property is not only influenced by the land area of the building but needs to consider several legal 3 4 characteristics of the property in the form of property ownership rights and environmental 5 characteristics in the form of designation zones. Second, there are advantages to the best 6 equation model using regression analysis; it is hoped that this model will be a potential 7 benefit for assessing large quantities of property quickly and economically and estimating 8 property determinants from various characteristics. This study aims to determine and 9 identify the influence of property characteristic variables on property value to ensure 10 fluctuations in market value in DIY province and apply the best equation method model 11 in determining property value.

Value is understood as the strength or exchangeability of a commodity against other commodities. The development of property valuation insights explains that the notion of value is bound by more specific terms in its use; other meanings of value do not stand alone, such as market value, rental value, residual value, and so on (Buitrago-Mora & Garcia-López, 2023). he discrepancy in understanding the notion of the term value needs to be uniform to respond to differences in the use of the terms cost, price, and value both in concept and application in the practice of an appraisal (Boterenbrood, 2023).

According to research (Gholipour et al., 2023) cost is the money spent to obtain or produce a commodity. Price is the amount requested, offered, or paid in a transaction to obtain commodity rights. Value is understood as the amount of money worth receiving at this time (present worth) for various benefits or benefits obtained in the future (future benefits). The components of value needed to support the creation of a property value include the criteria of desirability, usefulness, scarcity, and transferability (Kreppmeier et al., 2023).

26 Research (Clapp & Lindenthal, 2022) developed a new approach to estimating 27 urban land values. The study extended the AMM theory by adding the assumption of partial irreversibility, implying that land values with structure can evolve differently from 28 29 values other than market values, developing a hybrid model with a land residue method, 30 and developing a novelty test of predictive accuracy. The house price index generated 31 market value is used to estimate the hybrid economic structure and land value. The 32 applied model shows the importance of identifying the building structure for HBU at the 33 date of construction; the existing market balance is essential for identifying the selling 34 price of the related property.

Research (Lin et al., 2023) addresses the valuation of ground hydrogen geological storage options for commercial development. The study applied a net present value (NPV) evaluation framework to evaluate asset value storage by integrating updated digital economic data analysis and market value-based operations. The research utilizes
the CAPM and WACC models to determine the risk-adjusted calculation rate in building
the NPV evaluation framework. The results show that there is a price spread between the
acquisition and the marketed prices, significant property market information of the site
development, and asset maintenance costs are the top three factors that most affect NPV
and IRR.

7 According to research (Zakaria & Fatine, 2021) on valuation models and 8 determinants of real estate property prices in Morocco proposing a new approach to 9 modeling the real estate price index. Based on the regression approach, the basic idea of 10 this study is to verify the importance of real estate characteristics in real estate prices in 11 the market, and estimate a regression model that takes into account spatial 12 autocorrelation. The findings of the research results generally indicate the identification that the land surface area and location of real estate with commercial residential 13 14 neighborhoods, villas and apartments around have a significant influence on the value of 15 property prices.

16 Research conducted (Gautier et al., 2023) studied the transaction price and time of 17 sale or offer of new digitally accessed real estate agents in the Netherlands. Identifying 18 the competition of property transaction registered platforms with low-cost classification. 19 Using a dataset of residential real estate transactions, the study found strong evidence that 20 sellers who use secondary market digital platforms will obtain higher prices and sell 21 faster, although there is still a tendency to switch to traditional markets. The results show consistently that property sellers benefit from the secondary market transactions of 22 23 various digital platform agents by optimizing property demand market information, the 24 research findings strengthen the conjecture that real estate agents have significant market 25 power.

26 Based on the results of empirical research and several scientific theoretical 27 foundations, there are conjectures or temporary answers (hypotheses) developed against the background of this study, the variables of land area and building area according to 28 29 research (Boterenbrood, 2023), (Oh & Shin, 2023), (Reite, 2023), (Chen et al., 2023), 30 (Clapp & Lindenthal, 2022), (Zakaria & Fatine, 2021) mention a positive and significant 31 effect on property value and according to (Saleh, 2022) show a negative effect of land 32 area on property value. His book (Wyatt, 2014) on property valuation explains that the 33 size and physical form of the land area of a property is a concern in determining the 34 convenience and economic aspects of the activities carried out on it to support the 35 attractiveness of a property.

36 However, this only applies to the conditions of specific properties such as 37 agricultural land; the more comprehensive the land size has the effect of decreasing value 1 due to increasingly complex management and maintenance problems: this situation has 2 reduced demand for large enough land areas. The characteristics of the building area are determined by various things, including the design of the building, which is adjusted to 3 4 the type of use according to the tastes of property users; the mismatch of building design 5 and taste will potentially reduce the value of a building, just as when the building design 6 is by the use and even follows the trend of user tastes will create an increase in the value 7 of the property. Hypotheses that can be concluded referring to the theoretical basis and 8 some previous research are as follows.

9 1. H<sub>A</sub>: Land area positively and significantly affects property value.

10 2. H<sub>A</sub>: Building area positively and significantly affects property value.

11 Variables of property legal characteristics in the form of property ownership rights 12 and environmental characteristics in the form of designation zones, according to research 13 findings (Hilbrandt & Dimitrakou, 2022), (Anna, 2020), (Gautier et al., 2023) mention a 14 positive and significant influence on property value. According to (Harjanto & Hidayati, 15 2019) in his book, the basic concepts of property valuation explain the importance of estimating the market value of property by considering the highest and best use analysis 16 17 (HBU) for the identification of the most likely and possible uses of property to create 18 optimization of profits from competitive property permitted. The principle of alternative 19 HBU analysis is applied to meet several main criteria: physically possible, legally 20 permissible, financially feasible, and maximally productive. Part of the legally 21 permissible aspect is, of course, in addition to the permitted regulations, related to the 22 necessity of the condition of the ownership rights to the property and the suitability of the 23 designation zone of a property. The hypothesis contains conclusions for development 24 referring to the theoretical basis as follows.

25 3. H<sub>A</sub>: Land ownership rights have a negative effect on property values.

26 4. H<sub>A</sub>: The designation zone has a positive and significant effect on property value.

The research road map shows the stages that will be carried out, starting from accessing primary data related to the use of research variables, namely data on physical property characteristics such as land area and building area; property legal characteristics in the form of property ownership rights; environmental characteristics in the form of designation zones and identifying the analysis of the influence of property characteristics on property values in D.I.Yogyakarta and revealing the analysis of discussions in an economic approach.

# **34 METHOD**

This research data collection uses a purposive sampling model with non-probability sampling techniques from the population with a sample of unique characteristics according to the research objectives, namely properties with transactions (sold/bought) or is in the offering stage that occur with a maximum of 18 months from the valuation date. Researchers realize that it is difficult to access market data from the population of property objects studied as a whole, so the research considers limited costs and aspects of time and human resources so that research observations use the Slovin formula based on data obtained from primary and secondary data available in D.I.Yogyakarta as many as 111 observation samples of property offers and transactions.

8 The research data collection technique uses primary data obtained in several ways, 9 namely telephone interviews, personal interviews directly with property owners, and 10 secondary data accessed by desk research of the DJTR spatial plan of the Ministry of 11 ATR BPN and access to additional information from other agencies such as MAPPI and 12 the Central Bureau of Statistics. The data collection process is carried out by paying 13 attention to the suitability of the data, ensuring its reasonableness and feasibility, and 14 ensuring that it can be accounted for. According to the time dimension, the research used 15 cross-section data totaling 111 data observation samples in DIY Province.

The research design applies the positivism paradigm with quantitative data. An analytical survey is applied to determine whether or not there is a correlation between physical property characteristics in the form of land area and building area, legal property characteristics in the form of property ownership rights, and environmental characteristics in the form of designation zones as independent variables and property market value as the dependent variable.

22 This study uses multiple regression analysis, the ordinary least square method, with 23 the Eviews software analysis tool. From the function of the best regression model, they 24 use statistical criteria to identify linear relationship behavior using the Mac Kinnon Test 25 and White Davidson MWD. Statistical criteria test is used to test the accuracy of the 26 selected model in the form of an F test, t-test, and determination coefficient test (R2). The 27 economic criteria test is applied to compare the estimated parameter coefficients by 28 economic theory. Classical Assumption Test to determine whether the estimation model 29 meets the classical assumption criteria, namely using Normality, Linearity, 30 Multicollinearity, and Heteroscedasticity Tests.

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# 34 RESULTS AND DISCUSSION

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36 Data acquisition in the research process amounted to 111 samples of observations of 37 property offers and transactions scattered in the Special Region of Yogyakarta Province; the observation data paid attention to specific characteristics that were adjusted to a 38 39 maximum of 18 months from the assessment date. The approach to obtaining data in the 40 implementation is adjusted to the research planning schedule in January by adjusting the 41 nature and sources of reliable information from the acquisition through direct information, 42 communication tools, or written verification, which is carried out reasonably so that the information data is assumed to be correct. 43

The detailed observation data applied to the research is data on sale and purchase transactions and property offers from developers/agents or owners by paying attention to the specificity of the adjusted property value, including land area, building area, land ownership rights, and designation zone. 1 The description of the data analysis results in descriptive statistics shows an 2 overview of the data applied in the study in detail. The descriptive statistical description 3 contains information on the average, median, highest, and lowest values of the 4 independent and dependent variables applied in the study as follows.

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	Table	1.	Statistical	Descriptive	Data
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Variable	Mean	Median	Maximum	Minimum
Property Value	1.796.649.116	1.320.000.000	10.564.680.000	231.240.000
Land Area	690	400	5102	54
Building Area	117	0	1949	0
Ownership Rights	0.86	1	1	0
Designation Zone	0.57	1	1	0

6 Source: primary data, processed (2024)

7 Based on Table 1, it is found that the property value in Yogyakarta Special 8 Province has the highest value of IDR 10,564,680,000 with the lowest property value of 9 IDR 231,240,000 and an average property value of IDR 1,796,649,116. These figures 10 place the potential for a reasonably high property value gap condition electorally between 11 districts and cities. The land and building area figures show the highest land area figure of 5102 m<sup>2</sup> with the highest building area figure of 1949 m<sup>2</sup>, the lowest land area figure 12 of 54  $m^2$  with the lowest building area figure of 0  $m^2$ , and the average land area figure of 13 14  $690 \text{ m}^2$  with an average building area figure of 117 m2, the variable land and building 15 area figures in the study indicate the existence of assets in the form of land buildings that 16 have been developed both commercial and other designations are more dominant than 17 assets that have not been developed. The variable of land ownership rights shows an 18 average number of 0.86 with a median of 1, revealing that the data of the assets studied in 19 the form of SHM in ownership rights still dominates over other ownership rights. The 20 designation zone variable has an average number of 0.57 and a median of 1, indicating 21 that the research assets in the service trade designation zone are still more dominant in the 22 property market.

The selection of the best model proposed according to the formulation of statistical regression equations, in the form of a statistical criteria test approach and a Mackinnon, White & Davidson (MWD) test, revealed that the log-log model can be applied. The regression results of the function model showed a significant R-squared ( $R^2$ ) value of 0.68697 (68.69%), and the research regression equation is as follows.

LOGNP	=	7,829070 + 0,282960LOGLT + 0,143956LOGLB + 0,330197HK + 0.209867ZP
t-Statistic	=	(55,58901) (5,320390) (7,657179) (5,513919) (5,151977)
R-Squared	=	0,686972
$Ajd R^2$	=	0,675160

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The application of the linear regression model function estimation in the study shows that the explanation of the variation of the independent variables of building land area, ownership rights, and designation zone used on the dependent variable of property value is 68.69%.

6 Test the fulfillment of statistical criteria in the study to show the accuracy of the 7 model applied and the ability of the model to explain the formulation of research 8 problems. First, in partial or individual testing of each independent variable (land area, 9 building area, ownership rights, and designation zone) on the dependent variable (property 10 value), according to the research regression results as follows.

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Table 2	2. T-test	results
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Variable	Coefficient	t-Statistic	t-table	Prob,
Constant	7.829070	55.58901	1,982	0.0000
Land Area	0.282960	5.320390	1,982	0.0000
Building Area	0.143956	7.657179	1,982	0.0000
Ownership Rights	0.330137	5.513919	1,982	0.0000
Designation Zone	0.209867	5.151977	1,982	0.0000

12 Source: primary data, processed (2024)

13 Based on the results of the t-test in Table 2, the results reveal that the variable land 14 area (5.3204), building area (7.6572), ownership rights (5.5139), and designation zone 15 (5.1519) have a positive and significant effect on the property value variable. First, the 16 practical meaning of the regression results can be understood that property value is 17 influenced by land area significantly by a coefficient of 0.2829 so that changes in the land area there an increase or expansion of  $1 \text{ m}^2$  will affect the increase in property value by 18 19 0.2829% the regression estimation results prove the hypothesis is accepted, namely the 20 land area has a positive and significant effect on property value.

Second, the building area significantly has a coefficient of 0.1439 on property value; if there is an increase of 1 m2 in the building area, it will affect the increase in property value by 0.1439% with these results showing that the hypothesis is accepted, namely the building area has a positive and significant effect on property value.

Third, the ownership rights variable significantly, with a coefficient of 0.3301, affects property value practically. An increase or improvement in the change in ownership rights to 1 certificate of ownership rights (SHM) will affect the increase in property value by 0.3301%. The regression estimation results prove that the hypothesis is accepted, namely that the ownership rights letter positively and significantly affects the property's value.

Fourth, the designation zone variable significantly, with a coefficient of 0.2098, affects property value. A change or increase in asset conditions in the form of 1 service trade designation zone will increase property value by 0.2098%. The estimation results show that the hypothesis is accepted: the designation zone has a positive and significanteffect on property value.

Test the fulfillment of statistical criteria simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone on property value. The study applies a confidence level of 98.5% or significant using (a) 0.025 degree of freedom (df) numerator = k-1 = 111-5 = 106, the estimated value obtained F-statistic of 58.15708 > F-table of 2.89. The research regression estimation results are as follows.

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Table 3	3. F-Test	Results
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Variable	F- statistics	F-table	Description	
Land Area				
Building Area	58 15708	2.89	Significant Impact	
Ownership Rights	56,15706	2,07	Significant impact	
Designation Zone				

## 9 Source: primary data, processed (2024)

10 The results of the F test in Table 3 reveal a simultaneous influence together on the 11 variables of land area, building area, ownership rights, and designation zone significantly 12 on the variable property value.

The regression estimate of the coefficient of determination in the form of Rsquared (R<sup>2</sup>) on statistics with a value of 0.68697 so that the model of applying the variation of independent variables in the study on the ability to explain its effect on the dependent variable is 68.70%. The remaining value of 31.30% of the variation of the dependent variable can be determined by other independent variables that are not applied in this research model.

19 The application of the economic criteria fulfillment test in the study to ensure the 20 adjustment of the estimated parameter coefficients with economic theory is expected to 21 show whether or not the test criteria pass the direction of the estimated parameter 22 relationship to economic theory; the economic criteria estimation results are as follows.

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- 24

### Table 4. Economic Criteria Fulfillment Test Results

Variable	Economic Theory	Estimation Results	Description
Land Area	+/-	+	Appropriate
Building Area	+/-	+	Appropriate
Ownership Rights	+	+	Appropriate
Designation Zone	+	+	Appropriate

25 Source: primary data, processed (2024)

The criteria for the aspects of land and building area show conformity with 1 2 economic theory; the market approach to the land area of the property area has a specific 3 type of segment suitability so that the expected expansion of the land designation will be 4 significant to the property's value. The building area in the market approach reveals 5 suitability; optimizing the building area's development affects increasing the property's 6 value. The aspect of property characteristics on ownership rights is that, based on the estimation results, the existence of property offers or transactions with conditions of 7 8 ownership certificates outside property rights tends to cause a decrease in property value. 9 The estimation results of the designation zone aspect show conformity; the property 10 market in the service trade zone tends to cause an increase in the value of a property.

11 Applying the classical assumption test fulfills the statistical estimation model of 12 normality testing to determine the normal distribution of the applied estimation model. 13 Statistically, applying the observation sample with a distribution of more than N = 30 is 14 considered normal. The estimation results show Normality Test-JB 2.5799 < Chi-Square 15 of 11.1433. These results are concluded to be normally distributed.

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<b>Table 5.</b> Normality Test Results JE	Table 5.	Normality	Test	Results	JB
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Normality Test-JB	Chi Square	Prob	Description
2,5799	11,1433	0,2753	Normally Distributed

## 17 Source: primary data, processed (2024)

18 To ensure that the research model applied is unbiased and consistent, it is necessary 19 to know whether there is a relationship between the two variables, so linearity testing with 20 the Ramsey RESET Test estimation model is applied in the study. The linearity test 21 regression estimate shows that the applied model function is statistically linear based on 22 the value (probability = 0.0335 > significance = 0.025).

2	2
7	3

### Table 6. Ramsey Test Results

 F-statistics	Prob	Significance	Description	-
 4,6425	0,0335	0,025	linear	

24 Source: primary data, processed (2024)

The application of independent variables in the study needs to ascertain whether there is a strong relationship or correlation between the independent variables used. The multicollinearity test estimate in the form of a correlation matrix between independent variables shows the correlation value of each variable is not more than 0.686972 (R2). These results reveal that the research data does not occur in multicollinearity.

The estimation results show that the VIF value of the independent variables used in the study is not more than 10 VIF, so each independent variable does not occur in multicollinearity. The results of the regression estimation of Variance Inflation factors are as follows.

34

Variable	Centered VIF < 10	Description
Land Area	1,3148	Non-Multikolinieritas
Building Area	1,3703	Non-Multikolinieritas
Ownership Rights	1,2189	Non-Multikolinieritas
Designation Zone	1,1848	Non-Multikolinieritas

2 Source: primary data, processed (2024)

This study ensures the inequality of variance of a residual for all observations of the linear model used; the heteroscedasticity test applies estimation. The results of the estimated value obtained Obs\*R-Squared 10.22423 < than the Chi-square table of 11.1433

6 and the prob chi-square value (p = 0.0368 > @ 0.025) states that the research residuals

7 are homoscedasticity accepted, the research model does not experience heteroscedasticity.

8

1

Table 8. Heteroscedasticit	y Result
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_	F- statistics	Obs*R-Squared	prob Chi-square	Table Chi square
	2,6885	10,22423	0,0368	11,1433

9 Source: primary data, processed (2024)

10

## 11 CONCLUSSION

12 The study's results summarize the findings, are precise and transparent regarding 13 the problems that have been formulated, and answer matters related to the research 14 objectives. It shows the existence of property characteristics simultaneously or 15 simultaneously on the variables of land area, building area, ownership rights, and designation zone, which significantly affect property value with a coefficient of 16 determination of 68.69%. Partially or individually, it reveals the influence of the 17 18 characteristics of land area, building area, ownership rights, and allotment zones 19 positively and significantly on property values.

Selection of the best model of the regression function equation, applying a log-log
 regression equation model in determining property values in the Special Region of
 Yogyakarta Province as follows.

LOGNP	=	7,829070 + 0,282960LOGLT + 0,143956LOGLB + 0,330197HK + 0.209867ZP

Description :

LOGNP	=	Property value (IDR)
LOGLT	=	Land area (m <sup>2</sup> )

	LOGLB	=	Building area (m <sup>2</sup> )
	НК	=	Ownership rights (SHM=1, other than SHM=0)
	ZP	=	Zone designation (Service Trade Zone=1, other than ZPJ=0)
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### [BLC] Notifikasi baru dari BALANCE: Economic, Business, Management and Accounting Journal

1 pesan

Marista Oktaviani <journal@um-surabaya.ac.id> Balas Ke: Nurufalii Mauliddah <balance@um-surabaya.ac.id> Kepada: Rahmat Saleh <rahmat@ep.uad.ac.id> 7 April 2024 pukul 12.22

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# ANALYSIS OF THE DYNAMICS OF PROPERTY VALUE FLUCTUATIONS IN THE SPECIAL REGION OF YOGYAKARTA

by Rizal muttaqin Muttaqin rizal

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# ANALYSIS OF THE DYNAMICS OF PROPERTY VALUE FLUCTUATIONS IN THE SPECIAL REGION OF YOGYAKARTA

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ABSTRACT

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property

The purpose of this study is to determine and identify the influence of physical property characteristics such as land area and building area; property legal characteristics in the form of property ownership rights; environmental characteristics in the form of designation zones on property values in D.I.Yogyakarta and apply the best equation method model in determining the value of large quantities of property in addition to the market approach method and cost and income approach. Access to research observation data in the form of primary data obtained in several ways, namely telephone interviews, personal interviews directly with property owners, and secondary data accessed by desk research of the DJTR spatial plan of the Ministry of ATR BPN, data access using purposive sampling models with non-probability sampling techniques, the number of observations as much as 135 data used. The research method uses multiple regression analysis ordinary least square method with Eviews 10 analysis tools, the form of the research regression model function using the selection of statistical criteria, applying the positivism paradigm with quantitative data in the form of Analytical survey, Identification of linear relationship behavior using the Mac Kinnon Test, and White Davidson MWD. Statistical criteria test in the form of F test, 1-test, Determination Coefficient Test (R2), Economic criteria test is applied to compare between the estimated parameter coefficients by economic theory, Classical Assumption Test using Normality, Linearity, Multicollinearity, and Heteroscedasticity Test. The results showed that the findings of property characteristics simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone significantly affect property values with a coefficient of determination level of 68.69%. Partially or individually, the findings revealed the influence of the characteristics of land area, building area, ownership rights,

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and designation zone positively and significantly on property values. Selection of the best model of the regression function equation, applying the log-log regression equation model in determining property value.

### INTRODUCTION

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The acceleration of economic growth is one aspect among various indicators of the welfare of a country's regional area. Inter-regional comparison assessment, as a measure of the results of the development of one region with other regions, is public information showing each regional area's accelerated development (Oh & Shin, 2023). The Central Bureau of Statistics stated that after two years of the COVID-19 pandemic, several provinces in Indonesia experienced acceleration and delay in developing various regions. D.I.Yogyakarta Province, according to statistics on the aspect of economic growth, experienced the lowest growth on the island of Java at 5.13% after Banten Province. Efforts to improve welfare have become the concern of all parties, including the government, in carrying out the role of development policy steps in various aspects of the field, both long-term and short-term development dimensions (Saleh, 2022).

The increase in the economic growth rate in the Special Region of Yogyakarta Province is the contribution of gross value added from the activities of various business sectors. Among them, the real estate or property business sector contributes significantly to the economic growth rate of D.I. Yogyakarta. Supported by the perception of the desire to settle and live in Yogyakarta, it places the most desirable position among other provinces in Indonesia. In addition to being identical as a place of cultural diversity, Yogyakarta is identical to a tourist spot and a place to study. This can create a gap between the increasing demand for land and the limited supply of land providers in the property sector. Indicated by the findings of abuse in the utilization of property in the form of village treasury land in various locations, D.I.Yogyakarta noted the findings as a significant criminal act increased significantly.

The economic report of Yogyakarta, according to Bank Indonesia's regional macro data in 2022, shows that Yogyakarta's economic growth is significantly supported by the growth of the principal investment component, namely the ongoing National Strategic Project (PSN) supporting the airport including the construction of the Jogja-Solo and Jogja-Bawen toll roads and triggered by investment growth from the construction of the South Cross Road (JJLS) which is still ongoing, the leading investment performance grew positively by 4.97%. There is a condition of limited land, based on the need for the use of other interests, in addition to the development of the public sector, there is a need for land use from the interests of the private / private side as a commercial designation (Reite, 2023). As confirmed by banking financing indicators, according to Bank Indonesia data, there was significant growth in property loans by 11.85% and real estate loans by 12.28%.

Changes in land use have the potential to be massive due to limited land area, such as several findings of the use of rice fields into residential houses that are not by the regulations of the Regional Spatial Plan (RTRW), the designation of land that is not suitable certainly has an economic and social environmental impact (Hilbrandt & Dimitrakou, 2022), starting from the potential for pollution, namely the lack of land for household waste management and the decline in groundwater quality for the sustainability of life.

Regional spatial planning to maximize these regional assets urges the establishment of optimal spatial zones ranging from industrial and trade to residential areas for settlers (Anna, 2020). Although the reality of its designation is still a source of abuse that is not yet appropriate, data from the Yogyakarta Provincial High Prosecutor's Office in 2023 states that the state loss is around four billion rupiahs by raming several perpetrators, starting from village government implementing officials and investors (companies/private parties) as suspects in cases of allegedly receiving bribes or gratuities.

DIY Governor Regulation Number 34 of 2017 concerning Village Land Utilization in the section on provisions for non-agricultural use (shops, tourist objects, restaurants) or other commercial leases, states that the amount of rent or value figures must be based on the results of an assessment conducted by an Independent Appraiser or Public Appraiser profession. The issue of differences in value opinion in determining the value of a property often occurs because the understanding of developers, communities, and banks is still limited to referring to the Tax Object Sale Value (NJOP); the discrepancy in value opinion often leads to lawsuits by value users (Chen et al., 2023). The level of uncertainty is getting higher in the primary and secondary property markets; it is challenging to create a fair sale and purchase transaction of an asset because the weak supply side is not comparable to the demand side of property assets, making price opinions in the community increasingly biased (Liapis et al., 2015).

Based on the formulation of the problem above, it is essential that research on this topic be carried out related to the analysis of the process of assessing a property market value in DIY Province in general, is still understood using traditional methods manually and even tends to be subjective and limited to the approach of referring to NJOP, the urgency of research in addition to this is first, the understanding of the community or the user of the value related to the resulting value or price/transaction of a property is not only influenced by the land area of the building but needs to consider several legal characteristics of the property in the form of property ownership rights and environmental characteristics in the form of designation zones. Second, there are advantages to the best PAGE

equation model using regression analysis; it is hoped that this model will be a potential benefit for assessing large quantities of property quickly and economically and estimating property determinants from various characteristics. This study aims to determine and identify the influence of property characteristic variables on property value to ensure fluctuations in market value in DFY province and apply the best equation method model in determining property value.

Value is understood as the strength or exchangeability of a commodity against other commodities. The development of property valuation insights explains that the notion of value is bound by more specific terms in its use; other meanings of value do not stand alone, such as market value, rental value, residual value, and so on (Buitrago-Mora & Garcia-López, 2023), he discrepancy in understanding the notion of the term value needs to be uniform to respond to differences in the use of the terms cost, price, and value both in concept and application in the practice of an appraisal (Boterenbrood, 2023).

According to research (Gholipour et al., 2023) cost is the money spent to obtain or produce a commodity. Price is the amount requested, offered, or paid in a transaction to obtain commodity rights. Value is understood as the amount of money worth receiving at this time (present worth) for various benefits or benefits obtained in the future (future benefits). The components of value needed to support the creation of a property value include the criteria of desirability, usefulness, scarcity, and transferability (Kreppmeier et al., 2023).

Research (Clapp & Lindenthal, 2022) developed a new approach to estimating urban land values. The study extended the AMM theory by adding the assumption of partial inteversibility, implying that land values with structure can evolve differently from values other than market values, developing a hybrid model with a land residue method, and developing a novelty test of predictive accuracy. The house price index generated market value is used to estimate the hybrid economic structure and land value. The applied model shows the importance of identifying the building structure for HBU at the date of construction; the existing market balance is essential for identifying the selling price of the related property.

Research (Lin et al., 2023) addresses the valuation of ground hydrogen geological storage options for commercial development. The study applied a net present value (NPV) evaluation framework to evaluate asset value storage by integrating updated digital economic data analysis and market value-based operations. The research utilizes the CAPM and WACC models to determine the risk-adjusted calculation rate in building the NPV evaluation framework. The results show that there is a price spread between the acquisition and the marketed prices, significant property market information of the site development, and asset maintenance costs are the top three factors that most affect NPV and IRR.

According to research (Zakaria & Fatine, 2021) on valuation models and determinants of real estate property prices in Morocco proposing a new approach to modeling the real estate price index. Based on the regression approach, the basic idea of this study is to verify the importance of real estate characteristics in real estate prices in the market, and estimate a regression model that takes into account spatial autocorrelation. The findings of the research results generally indicate the identification that the land surface area and location of real estate with commercial residential neighborhoods, villas and apartments around have a significant influence on the value of property prices.

Research conducted (Gautier et al., 2023) studied the transaction price and time of sale or offer of new digitally accessed real estate agents in the Netherlands. Identifying the competition of property transaction registered platforms with low-cost classification. Using a dataset of residential real estate transactions, the study found strong evidence that sellers who use secondary market digital platforms will obtain higher prices and sell faster, although there is still a tendency to switch to traditional markets. The results show consistently that property sellers benefit from the secondary market transactions of various digital platform agents by optimizing property demand market information, the research findings strengthen the conjecture that real estate agents have significant market power.

Based on the results of empirical research and several scientific theoretical foundations, there are conjectures or temporary answers (hypotheses) developed against the background of this study, the variables of land area and building area according to research (Boterenbrood, 2023), (Oh & Shin, 2023), (Reite, 2023), (Chen et al., 2023), (Clapp & Lindenthal, 2022), (Zakaria & Fatine, 2021) mention a positive and significant effect on property value and according to (Saleh, 2022) show a negative effect of land area on property value. His book (Wyatt, 2014) on property valuation explains that the size and physical form of the land area of a property is a concern in determining the convenience and economic aspects of the activities carried out on it to support the attractiveness of a property.

However, this only applies to the conditions of specific properties such as agricultural land; the more comprehensive the land size has the effect of decreasing value due to increasingly complex management and maintenance problems; this situation has reduced demand for large enough land areas. The characteristics of the building area are determined by various things, including the design of the building, which is adjusted to the type of use according to the tastes of property users; the mismatch of building design

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and taste will potentially reduce the value of a building, just as when the building design is by the use and even follows the trend of user tastes will create an increase in the value of the property. Hypotheses that can be concluded referring to the theoretical basis and some previous research are as follows.

I. HA: Land area positively and significantly affects property value.

2. HA : Building area positively and significantly affects property value.

Variables of property legal characteristics in the form of property ownership rights and environmental characteristics in the form of designation zones, according to research findings (Hilbrandt & Dimitrakou, 2022), (Anna, 2020), (Gautier et al., 2023) mention a positive and significant influence on property value. According to (Harjanto & Hidayati, 2019) in his book, the basic concepts of property valuation explain the importance of estimating the market value of property by considering the highest and best use analysis (HBU) for the identification of the most likely and possible uses of property to create optimization of profits from competitive property permitted. The principle of alternative HBU analysis is applied to meet several main criteria: physically possible, legally permissible, financially feasible, and maximally productive. Part of the legally permissible aspect is, of course, in addition to the permitted regulations, related to the necessity of the condition of the ownership rights to the property and the suitability of the designation zone of a property. The hypothesis contains conclusions for development referring to the theoretical basis as follows.

3. HA: Land ownership rights have a negative effect on property values.

4. HA: The designation zone has a positive and significant effect on property value.

The research road map shows the stages that will be carried out, starting from accessing primary data related to the use of research variables, namely data on physical property characteristics such as land area and building area; property legal characteristics in the form of property ownership rights; environmental characteristics in the form of designation zones and identifying the analysis of the influence of property characteristics on property values in DLYogyakarta and revealing the analysis of discussions in an economic approach.

### METHOD

This research data collection uses a purposive sampling model with non-probability sampling techniques from the population with a sample of unique characteristics according to the research objectives, namely properties with transactions (sold/bought) or is in the offering stage that occur with a maximum of 18 mouths from the valuation date. Researchers realize that it is difficult to access market data from the population of property objects studied as a whole, so the research considers limited costs and aspects of time and human resources so that research observations use the Slovin formula based

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on data obtained from primary and secondary data available in D.J.Yogyakarta as many as 111 observation samples of property offers and transactions.

The research data collection technique uses primary data obtained in several ways, namely telephone interviews, personal interviews directly with property owners, and secondary data accessed by desk research of the DJIR spatial plan of the Ministry of ATR BPN and access to additional information from other agencies such as MAPPI and the Central Bureau of Statistics. The data collection process is carried out by paying attention to the suitability of the data, ensuring its reasonableness and feasibility, and ensuring that it can be accounted for. According to the time dimension, the research used cross-section data totaling 111 data observation samples in DIY Province.

The research design applies the positivism paradigm with quantitative data. An analytical survey is applied to determine whether or not there is a correlation between physical property characteristics in the form of land area and building area, legal property characteristics in the form of property ownership rights, and environmental characteristics in the form of designation zones as independent variables and property market value as the dependent variable.

This study uses multiple regression analysis, the ordinary least square method, with the Eviews software analysis tool. From the function of the best regression model, they use statistical criteria to identify linear relationship behavior using the Mac Kinnon Test and White Davidson MWD. Statistical criteria test is used to test the accuracy of the selected model in the form of an F test, t-test, and determination coefficient test (R2). The economic criteria test is applied to compare the estimated parameter coefficients by economic theory. Classical Assumption Test to determine whether the estimation model meets the classical assumption criteria, namely using Normality, Linearity, Multicollinearity, and Heteroscedasticity Tests.

### RESULTS AND DISCUSSION

Data acquisition in the research process amounted to 111 samples of observations of property offers and transactions scattered in the Special Region of Yogyakarta Province; the observation data paid attention to specific characteristics that were adjusted to a maximum of 18 months from the assessment date. The approach to obtaining data in the implementation is adjusted to the research planning schedule in January by adjusting the nature and sources of reliable information from the acquisition through direct information, communication tools, or written verification, which is carried out reasonably so that the information data is assumed to be correct.

The detailed observation data applied to the research is data on sale and purchase transactions and property offers from developers/agents or owners by paying attention to the specificity of the adjusted property value, including land area, building area, land ownership rights, and designation zone.

The description of the data analysis results in descriptive statistics shows an overview of the data applied in the study in detail. The descriptive statistical description contains information on the average, median, highest, and lowest values of the independent and dependent variables applied in the study as follows.

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Variable	Mean	Median	Maximum	Minimum
Property Value	1.796.549.116	1.320.000.000	10.564.680.000	231.240.000
Land Area	690	400	5102	54
Building Area	117	0	1949	0
Ownership Rights	0.86	1	1	0
Designation Zone	0.57	1	1	0

### Table I, Statistical Descriptive Data

Source: primary data, processed (2024)

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Based on Table 1, it is found that the property value in Yogyakarta Special Province has the highest value of IDR 10,564,680,000 with the lowest property value of IDR 231,240,000 and an average property value of IDR 1.796,649,116. These figures place the potential for a reasonably high property value gap condition electorally between districts and cities. The land and building area figures show the highest land area figure of 5102 m<sup>2</sup> with the highest building area figure of 1949 m<sup>2</sup>, the lowest land area figure of 54 m<sup>2</sup> with the lowest building area figure of 0 m<sup>2</sup>, and the average land area figure of 690 m<sup>2</sup> with an average building area figure of 117 m2, the variable laad and building area figures in the study indicate the existence of assets in the form of land buildings that have been developed both commercial and other designations are more dominant than assets that have not been developed. The variable of land ownership rights shows an average number of 0.86 with a median of 1, revealing that the data of the assets studied in the form of SHM in ownership rights still dominates over other ownership rights. The designation zone variable has an average number of 0.57 and a median of 1, indicating that the research assets in the service trade designation zone are still more dominant in the property market.

The selection of the best model proposed according to the formulation of statistical regression equations, in the form of a statistical criteria test approach and a Mackinnon, White & Davidson (MWD) test, revealed that the log-log model can be applied. The regression results of the function model showed a significant R-squared (R<sup>2</sup>) value of 0.68697 (68.69%), and the research regression equation is as follows.

LOGNP	1	$7,829070 \pm 0.282960 \text{LOGLT} \pm 0.143956 \text{LOGLB} \pm 0.330197 \text{HK} \pm 0.209867 \text{ZP}$
t-Statistic	100	(55,58901) (5,320390) (7,657179) (5,513919) (5,151977)
R Squared	-	0,686972
$Ajd R^2$	-	0,675160

The application of the linear regression model function estimation in the study shows that the explanation of the variation of the independent variables of building land area, ownership rights, and designation zone used on the dependent variable of property value is 68.69%.

Test the fulfillment of statistical criteria in the study to show the accuracy of the model applied and the ability of the model to explain the formulation of research problems. First, in partial or individual testing of each independent variable (land area, building area, ownership rights, and designation zone) on the dependent variable (property value), according to the research regression results as follows.

Variable	Coefficient	t-Statistic	t-table	Piob,
Constant	7,829070	55.58901	1.982	0.0000
Land Area	0.282960	5.320390	1,982	0.000
Building Area	0.143956	7.657179	1,982	0.0000
Ownership Rights	0.330137	5.513919	1,982	0.0000
Designation Zone	0.209867	5.151977	1,982	0.0000

### Table 2. T-test results

Source: primary data, processed (2024)

Based on the results of the t-test in Table 2, the results reveal that the variable land area (5.3204), building area (7.6572), ownership rights (5.5139), and designation zone (5.1519) have a positive and significant effect on the property value variable. First, the practical meaning of the regression results can be understood that property value is influenced by land area significantly by a coefficient of 0.2829 so that changes in the land area there an increase or expansion of  $1 \text{ m}^2$  will affect the increase in property value by 0.2829% the regression estimation results prove the hypothesis is accepted, namely the land area has a positive and significant effect on property value.

Second, the building area significantly has a coefficient of 0.1439 on property value; if there is an increase of 1 m2 in the building area, it will affect the increase in property value by 0.1439% with these results showing that the hypothesis is accepted, namely the building area has a positive and significant effect on property value.

Third, the ownership rights variable significantly, with a coefficient of 0.3301, affects property value practically. An increase or improvement in the change in ownership rights to 1 certificate of ownership rights (SHM) will affect the increase in property value by 0.3301%. The regression estimation results prove that the hypothesis is accepted, namely that the ownership rights letter positively and significantly affects the property's value.

Fourth, the designation zone variable significantly, with a coefficient of 0.2098, affects property value. A change or increase in asset conditions in the form of 1 service trade designation zone will increase property value by 0.2098%. The estimation results show that the hypothesis is accepted: the designation zone has a positive and significant effect on property value.

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Test the fulfilment of statistical criteria simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone on property value. The study applies a confidence level of 98.5% or significant using (a) 0.025 degree of freedom (df) numerator = k-1 = 111-5 = 106, the estimated value obtained F-statistic of 58.15708 > F-table of 2.89. The research regression estimation results are as follows.

### Table 3, F-Test Results

Variable	F- statistics	F-table	Description
Land Area			
Building Area	10 10 700	2.80	P1 10 11
Ownership Rights	38,15708	2,89	Significant impact
Designation Zone			

Source: primary data, processed (2024)

The results of the F lest in Table 3 reveal a simultaneous influence together on the variables of land area, building area, ownership rights, and designation zone significantly on the variable property value.

The regression estimate of the coefficient of determination in the form of Rsquared (R2) on statistics with a value of 0.68697 so that the model of applying the variation of independent variables in the study on the ability to explain its effect on the dependent variable is 68.70%. The remaining value of 31.30% of the variation of the dependent variable can be determined by other independent variables that are not applied in this research model.

The application of the economic criteria fulfillment test in the study to ensure the adjustment of the estimated parameter coefficients with economic theory is expected to show whether or not the test criteria pass the direction of the estimated parameter relationship to economic theory; the economic criteria estimation results are as follows.

Variable	Economic Theory	Estimation Results	Description
Land Area	+/-	+	Appropriate
Building Area	+/-	+	Appropriate
Ownership Rights		+	Appropriate
Designation Zone			Appropriate

#### Table 4, Economic Criteria Fulfillment Test Results

Source: primary data, processed (2014)

The criteria for the aspects of land and building area show conformity with economic theory; the market approach to the land area of the property area has a specific

type of segment suitability so that the expected expansion of the land designation will be significant to the property's value. The building area in the market approach reveals suitability; optimizing the building area's development affects increasing the property's value. The aspect of property characteristics on ownership rights is that, based on the estimation results, the existence of property offers or transactions with conditions of ownership certificates outside property rights tends to cause a decrease in property value. The estimation results of the designation zone aspect show conformity; the property market in the service trade zone tends to cause an increase in the value of a property.

Applying the classical assumption test fulfills the statistical estimation model of normality testing to determine the normal distribution of the applied estimation model. Statistically, applying the observation sample with a distribution of more than N = 30 is considered normal. The estimation results show Normality Test-JE 2.5799 < Chi-Square of 11,1433. These results are concluded to be normally distributed.

Table 5. Normality Test I	Result	s JB
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Normality Test-JB	Chi Square	Prob	Description
2,5799	11,1433	0,2753	Normally Distributed

Source: primary data, processed (2024)

To ensure that the research model applied is unbiased and consistent, it is necessary to know whether there is a relationship between the two variables, so linearity testing with the Ramsey RESET Test estimation model is applied in the study. The linearity test regression estimate shows that the applied model function is statistically linear based on the value (probability = 0.0335 > significance = 0.025).

Table 6. Ramsey Test Results

F-statistics	Prob	Significance	Description
4,6425	0,0335	0,925	linear
)) 78903 <del>85</del> 0		1944	

Source: primary data, processed (2024)

The application of independent variables in the study needs to ascertain whether there is a strong relationship or correlation between the independent variables used. The multicollinearity test estimate in the form of a correlation matrix between independent variables shows the correlation value of each variable is not more than 0.686972 (R2). These results reveal that the research data does not occur in multicollinearity.

The estimation results show that the VIF value of the independent variables used in the study is not more than 10 VIF, so each independent variable does not occur in multicollinearity. The results of the regression estimation of Variance Inflation factors are as follows.

Table 7. Correlation Matrix

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Variable	Centered VIF < 10	Description
Land Area	1,3148	Non-Multikolinieritas
Building Area	1,3703	Non-Multikolinieritas
Ownership Rights	1,2189	Non-Multikolinieritas
Designation Zone	1,1848	Non-Multikolinieritas

Source: primary data, processed (2024)

This study ensures the inequality of variance of a residual for all observations of the linear model used; the heteroscedasticity test applies estimation. The results of the estimated value obtained Obs\*R-Squared 10.22423 < than the Chi-square table of 11.1433 and the prob chi-square value (p = 0.0368 > @ 0.025) states that the research residuals are homoscedasticity accepted, the research model does not experience heteroscedasticity.

Table 8. Heteroscedasticity Result

F- statistics	Obs*R-Squared	prob Chi-square	Table Chi square
2,6885	10,22423	0,0368	11,1433

Source: primary data, processed (2024)

### CONCLUSSION

The study's results summarize the findings, are precise and transparent regarding the problems that have been formulated, and answer matters related to the research objectives. It shows the existence of property characteristics simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone, which significantly affect property value with a coefficient of determination of 68.69%. Partially or individually, it reveals the influence of the characteristics of land area, building area, ownership rights, and allotment zones positively and significantly on property values.

Selection of the best model of the regression function equation, applying a log-log regression equation model in determining property values in the Special Region of Yogyakarta Province as follows.

LOGNP

= 7.829070 + 0.282960LOGLT + 0.143956LOGLB + 0.330197HK + 0.209867ZP

Description :

- LOGNP = Property value (IDR)
- LOGLT = Land area (m<sup>2</sup>)
- LOGLB = Building area (m<sup>2</sup>)

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Ownership rights (SHM=1, other than SHM=0)

Zone designation (Service Trade Zone=1, other than ZPJ=0)

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# ANALYSIS OF THE DYNAMICS OF PROPERTY VALUE FLUCTUATIONS IN THE SPECIAL REGION OF YOGYAKARTA

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## ANALYSIS OF THE DYNAMICS OF PROPERTY VALUE FLUCTUATIONS IN THE SPECIAL REGION OF YOGYAKARTA

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ABSTRACT

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#### Keywords:

Real estate, value, land area, property

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The purpose of this study is to determine and identify the influence of physical property characteristics such as land area and building area; property legal characteristics in the form of property ownership rights: environmental characteristics in the form of designation zones on property values in D.I.Yogyakarta and apply the best equation method model in determining the value of large quantities of property in addition to the market approach method and cost and income approach. Access to research observation data in the form of primary data obtained in several ways, namely telephone interviews, personal interviews directly with property owners, and secondary data accessed by desk research of the DJTR spatial plan of the Ministry of ATR BPN, data access using purposive sampling models with non-probability sampling techniques, the number of observations as much as 135 data used. The research method uses multiple regression analysis ordinary least square method with Eviews 10 analysis tools, the form of the research regression model function using the selection of statistical criteria, applying the positivism paradigm with quantitative data in the form of Analytical survey, Identification of linear relationship behavior using the Mac Kinnon Test, and White Davidson MWD, Statistical criteria test in the form of F test, t-test, Determination Coefficient Test (R2), Economic criteria test is applied to compare between the estimated parameter coefficients by economic theory, Classical Assumption Test using Normality, Linearity, Multicollinearity, and Heteroscedasticity Test. The results showed that the findings of property characteristics simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone significantly affect property values with a coefficient of determination level of 68.69%. Partially or individually, the findings revealed the influence of the characteristics of land area, building area, ownership rights,

1

and designation zone positively and significantly on property values. Selection of the best model of the regression function equation, applying the log-log regression equation model in determining property value.

#### **INTRODUCTION**

The acceleration of economic growth is one aspect among various indicators of the welfare of a country's regional area. Inter-regional comparison assessment, as a measure of the results of the development of one region with other regions, is public information showing each regional area's accelerated development (Oh & Shin, 2023). The Central Bureau of Statistics stated that after two years of the COVID-19 pandemic, several provinces in Indonesia experienced acceleration and delay in developing various regions. D.I.Yogyakarta Province, according to statistics on the aspect of economic growth, experienced the lowest growth on the island of Java at 5.13% after Banten Province. Efforts to improve welfare have become the concern of all parties, including the government, in carrying out the role of development policy steps in various aspects of the field, both long-term and short-term development dimensions (Saleh, 2022).

The increase in the economic growth rate in the Special Region of Yogyakarta Province is the contribution of gross value added from the activities of various business sectors. Among them, the real estate or property business sector contributes significantly to the economic growth rate of D.I.Yogyakarta. Supported by the perception of the desire to settle and live in Yogyakarta, it places the most desirable position among other provinces in Indonesia. In addition to being identical as a place of cultural diversity, Yogyakarta is identical to a tourist spot and a place to study. This can create a gap between the increasing demand for land and the limited supply of land providers in the property sector. Indicated by the findings of abuse in the utilization of property in the form of village treasury land in various locations, D.I.Yogyakarta noted the findings as a significant criminal act increased significantly.

The economic report of Yogyakarta, according to Bank Indonesia's regional macro data in 2022, shows that Yogyakarta's economic growth is significantly supported by the growth of the principal investment component, namely the ongoing National Strategic Project (PSN) supporting the airport including the construction of the Jogja-Solo and Jogja-Bawen toll roads and triggered by investment growth from the construction of the South Cross Road (JJLS) which is still ongoing, the leading investment performance grew positively by 4.97%. There is a condition of limited land, based on the need for the use of other interests, in addition to the development of the public sector, there is a need for land use from the interests of the private / private side as a commercial designation (Reite, 2023). As confirmed by banking financing indicators, according to Bank Indonesia data, there was significant growth in property loans by 11.85% and real estate loans by 12.28%.

Changes in land use have the potential to be massive due to limited land area, such as several findings of the use of rice fields into residential houses that are not by the regulations of the Regional Spatial Plan (RTRW), the designation of land that is not suitable certainly has an economic and social environmental impact (Hilbrandt & Dimitrakou, 2022), starting from the potential for pollution, namely the lack of land for household waste management and the decline in groundwater quality for the sustainability of life.

Regional spatial planning to maximize these regional assets urges the establishment of optimal spatial zones ranging from industrial and trade to residential areas for settlers (Anna, 2020). Although the reality of its designation is still a source of abuse that is not yet appropriate, data from the Yogyakarta Provincial High Prosecutor's Office in 2023 states that the state loss is around four billion rupiahs by naming several perpetrators, starting from village government implementing officials and investors (companies/private parties) as suspects in cases of allegedly receiving bribes or gratuities.

DIY Governor Regulation Number 34 of 2017 concerning Village Land Utilization in the section on provisions for non-agricultural use (shops, tourist objects, restaurants) or other commercial leases, states that the amount of rent or value figures must be based on the results of an assessment conducted by an Independent Appraiser or Public Appraiser profession. The issue of differences in value opinion in determining the value of a property often occurs because the understanding of developers, communities, and banks is still limited to referring to the Tax Object Sale Value (NJOP); the discrepancy in value opinion often leads to lawsuits by value users (Chen et al., 2023). The level of uncertainty is getting higher in the primary and secondary property markets; it is challenging to create a fair sale and purchase transaction of an asset because the weak supply side is not comparable to the demand side of property assets, making price opinions in the community increasingly biased (Liapis et al., 2015).

Based on the formulation of the problem above, it is essential that research on this topic be carried out related to the analysis of the process of assessing a property market value in DIY Province in general, is still understood using traditional methods manually and even tends to be subjective and limited to the approach of referring to NJOP, the urgency of research in addition to this is first, the understanding of the community or the user of the value related to the resulting value or price/transaction of a property is not only influenced by the land area of the building but needs to consider several legal characteristics of the property in the form of property ownership rights and environmental characteristics in the form of designation zones. Second, there are advantages to the best

equation model using regression analysis; it is hoped that this model will be a potential benefit for assessing large quantities of property quickly and economically and estimating property determinants from various characteristics. This study aims to determine and identify the influence of property characteristic variables on property value to ensure fluctuations in market value in DIY province and apply the best equation method model in determining property value.

Value is understood as the strength or exchangeability of a commodity against other commodities. The development of property valuation insights explains that the notion of value is bound by more specific terms in its use; other meanings of value do not stand alone, such as market value, rental value, residual value, and so on (Buitrago-Mora & Garcia-López, 2023). he discrepancy in understanding the notion of the term value needs to be uniform to respond to differences in the use of the terms cost, price, and value both in concept and application in the practice of an appraisal (Boterenbrood, 2023).

According to research (Gholipour et al., 2023) cost is the money spent to obtain or produce a commodity. Price is the amount requested, offered, or paid in a transaction to obtain commodity rights. Value is understood as the amount of money worth receiving at this time (present worth) for various benefits or benefits obtained in the future (future benefits). The components of value needed to support the creation of a property value include the criteria of desirability, usefulness, scarcity, and transferability (Kreppmeier et al., 2023).

Research (Clapp & Lindenthal, 2022) developed a new approach to estimating urban land values. The study extended the AMM theory by adding the assumption of partial irreversibility, implying that land values with structure can evolve differently from values other than market values, developing a hybrid model with a land residue method, and developing a novelty test of predictive accuracy. The house price index generated market value is used to estimate the hybrid economic structure and land value. The applied model shows the importance of identifying the building structure for HBU at the date of construction; the existing market balance is essential for identifying the selling price of the related property.

Research (Lin et al., 2023) addresses the valuation of ground hydrogen geological storage options for commercial development. The study applied a net present value (NPV) evaluation framework to evaluate asset value storage by integrating updated digital economic data analysis and market value-based operations. The research utilizes the CAPM and WACC models to determine the risk-adjusted calculation rate in building the NPV evaluation framework. The results show that there is a price spread between the acquisition and the marketed prices, significant property market information of the site

development, and asset maintenance costs are the top three factors that most affect NPV and IRR.

According to research (Zakaria & Fatine, 2021) on valuation models and determinants of real estate property prices in Morocco proposing a new approach to modeling the real estate price index. Based on the regression approach, the basic idea of this study is to verify the importance of real estate characteristics in real estate prices in the market, and estimate a regression model that takes into account spatial autocorrelation. The findings of the research results generally indicate the identification that the land surface area and location of real estate with commercial residential neighborhoods, villas and apartments around have a significant influence on the value of property prices.

Research conducted (Gautier et al., 2023) studied the transaction price and time of sale or offer of new digitally accessed real estate agents in the Netherlands. Identifying the competition of property transaction registered platforms with low-cost classification. Using a dataset of residential real estate transactions, the study found strong evidence that sellers who use secondary market digital platforms will obtain higher prices and sell faster, although there is still a tendency to switch to traditional markets. The results show consistently that property sellers benefit from the secondary market transactions of various digital platform agents by optimizing property demand market information, the research findings strengthen the conjecture that real estate agents have significant market power.

Based on the results of empirical research and several scientific theoretical foundations, there are conjectures or temporary answers (hypotheses) developed against the background of this study, the variables of land area and building area according to research (Boterenbrood, 2023), (Oh & Shin, 2023), (Reite, 2023), (Chen et al., 2023), (Clapp & Lindenthal, 2022), (Zakaria & Fatine, 2021) mention a positive and significant effect on property value and according to (Saleh, 2022) show a negative effect of land area on property value. His book (Wyatt, 2014) on property valuation explains that the size and physical form of the land area of a property is a concern in determining the convenience and economic aspects of the activities carried out on it to support the attractiveness of a property.

However, this only applies to the conditions of specific properties such as agricultural land; the more comprehensive the land size has the effect of decreasing value due to increasingly complex management and maintenance problems; this situation has reduced demand for large enough land areas. The characteristics of the building area are determined by various things, including the design of the building, which is adjusted to the type of use according to the tastes of property users; the mismatch of building design and taste will potentially reduce the value of a building, just as when the building design is by the use and even follows the trend of user tastes will create an increase in the value of the property. Hypotheses that can be concluded referring to the theoretical basis and some previous research are as follows.

1. H<sub>A</sub>: Land area positively and significantly affects property value.

2. H<sub>A</sub>: Building area positively and significantly affects property value.

Variables of property legal characteristics in the form of property ownership rights and environmental characteristics in the form of designation zones, according to research findings (Hilbrandt & Dimitrakou, 2022), (Anna, 2020), (Gautier et al., 2023) mention a positive and significant influence on property value. According to (Harjanto & Hidayati, 2019) in his book, the basic concepts of property valuation explain the importance of estimating the market value of property by considering the highest and best use analysis (HBU) for the identification of the most likely and possible uses of property to create optimization of profits from competitive property permitted. The principle of alternative HBU analysis is applied to meet several main criteria: physically possible, legally permissible, financially feasible, and maximally productive. Part of the legally permissible aspect is, of course, in addition to the permitted regulations, related to the necessity of the condition of the ownership rights to the property and the suitability of the designation zone of a property. The hypothesis contains conclusions for development referring to the theoretical basis as follows.

3. H<sub>A</sub>: Land ownership rights have a negative effect on property values.

4. H<sub>A</sub>: The designation zone has a positive and significant effect on property value.

The research road map shows the stages that will be carried out, starting from accessing primary data related to the use of research variables, namely data on physical property characteristics such as land area and building area; property legal characteristics in the form of property ownership rights; environmental characteristics in the form of designation zones and identifying the analysis of the influence of property characteristics on property values in D.I.Yogyakarta and revealing the analysis of discussions in an economic approach.

#### METHOD

This research data collection uses a purposive sampling model with non-probability sampling techniques from the population with a sample of unique characteristics according to the research objectives, namely properties with transactions (sold/bought) or is in the offering stage that occur with a maximum of 18 months from the valuation date. Researchers realize that it is difficult to access market data from the population of property objects studied as a whole, so the research considers limited costs and aspects of time and human resources so that research observations use the Slovin formula based

on data obtained from primary and secondary data available in D.I.Yogyakarta as many as 111 observation samples of property offers and transactions.

The research data collection technique uses primary data obtained in several ways, namely telephone interviews, personal interviews directly with property owners, and secondary data accessed by desk research of the DJTR spatial plan of the Ministry of ATR BPN and access to additional information from other agencies such as MAPPI and the Central Bureau of Statistics. The data collection process is carried out by paying attention to the suitability of the data, ensuring its reasonableness and feasibility, and ensuring that it can be accounted for. According to the time dimension, the research used cross-section data totaling 111 data observation samples in DIY Province.

The research design applies the positivism paradigm with quantitative data. An analytical survey is applied to determine whether or not there is a correlation between physical property characteristics in the form of land area and building area, legal property characteristics in the form of property ownership rights, and environmental characteristics in the form of designation zones as independent variables and property market value as the dependent variable.

This study uses multiple regression analysis, the ordinary least square method, with the Eviews software analysis tool. From the function of the best regression model, they use statistical criteria to identify linear relationship behavior using the Mac Kinnon Test and White Davidson MWD. Statistical criteria test is used to test the accuracy of the selected model in the form of an F test, t-test, and determination coefficient test (R2). The economic criteria test is applied to compare the estimated parameter coefficients by economic theory. Classical Assumption Test to determine whether the estimation model meets the classical assumption criteria, namely using Normality, Linearity, Multicollinearity, and Heteroscedasticity Tests.

#### **RESULTS AND DISCUSSION**

Data acquisition in the research process amounted to 111 samples of observations of property offers and transactions scattered in the Special Region of Yogyakarta Province; the observation data paid attention to specific characteristics that were adjusted to a maximum of 18 months from the assessment date. The approach to obtaining data in the implementation is adjusted to the research planning schedule in January by adjusting the nature and sources of reliable information from the acquisition through direct information, communication tools, or written verification, which is carried out reasonably so that the information data is assumed to be correct.

The detailed observation data applied to the research is data on sale and purchase transactions and property offers from developers/agents or owners by paying attention to the specificity of the adjusted property value, including land area, building area, land ownership rights, and designation zone.

The description of the data analysis results in descriptive statistics shows an overview of the data applied in the study in detail. The descriptive statistical description contains information on the average, median, highest, and lowest values of the independent and dependent variables applied in the study as follows.

Variable	Mean	Median	Maximum	Minimum
Property Value	1.796.649.116	1.320.000.000	10.564.680.000	231.240.000
Land Area	690	400	5102	54
Building Area	117	0	1949	0
Ownership Rights	0.86	1	1	0
Designation Zone	0.57	1	1	0

Source: primary data, processed (2024)

Based on Table 1, it is found that the property value in Yogyakarta Special Province has the highest value of IDR 10,564,680,000 with the lowest property value of IDR 231,240,000 and an average property value of IDR 1,796,649,116. These figures place the potential for a reasonably high property value gap condition electorally between districts and cities. The land and building area figures show the highest land area figure of 5102 m<sup>2</sup> with the highest building area figure of 1949 m<sup>2</sup>, the lowest land area figure of 54 m<sup>2</sup> with the lowest building area figure of 0 m<sup>2</sup>, and the average land area figure of 690 m<sup>2</sup> with an average building area figure of 117 m2, the variable land and building area figures in the study indicate the existence of assets in the form of land buildings that have been developed both commercial and other designations are more dominant than assets that have not been developed. The variable of land ownership rights shows an average number of 0.86 with a median of 1, revealing that the data of the assets studied in the form of SHM in ownership rights still dominates over other ownership rights. The designation zone variable has an average number of 0.57 and a median of 1, indicating that the research assets in the service trade designation zone are still more dominant in the property market.

The selection of the best model proposed according to the formulation of statistical regression equations, in the form of a statistical criteria test approach and a Mackinnon, White & Davidson (MWD) test, revealed that the log-log model can be applied. The regression results of the function model showed a significant R-squared ( $R^2$ ) value of 0.68697 (68.69%), and the research regression equation is as follows.

LOGNP	=	7,829070 + 0,282960LOGLT + 0,143956LOGLB + 0,330197HK + 0.209867ZP
t-Statistic	=	(55,58901) (5,320390) (7,657179) (5,513919) (5,151977)
R-Squared	=	0,686972
Ajd $R^2$	=	0,675160

The application of the linear regression model function estimation in the study shows that the explanation of the variation of the independent variables of building land area, ownership rights, and designation zone used on the dependent variable of property value is 68.69%.

Test the fulfillment of statistical criteria in the study to show the accuracy of the model applied and the ability of the model to explain the formulation of research problems. First, in partial or individual testing of each independent variable (land area, building area, ownership rights, and designation zone) on the dependent variable (property value), according to the research regression results as follows.

Variable	Coefficient	t-Statistic	t-table	Prob,
			1.000	
Constant	7.829070	55.58901	1,982	0.0000
Land Area	0.282960	5.320390	1,982	0.0000
Building Area	0.143956	7.657179	1,982	0.0000
Ownership Rights	0.330137	5.513919	1,982	0.0000
Designation Zone	0.209867	5.151977	1,982	0.0000

Table 2. T-test results

Source: primary data, processed (2024)

Based on the results of the t-test in Table 2, the results reveal that the variable land area (5.3204), building area (7.6572), ownership rights (5.5139), and designation zone (5.1519) have a positive and significant effect on the property value variable. First, the practical meaning of the regression results can be understood that property value is influenced by land area significantly by a coefficient of 0.2829 so that changes in the land area there an increase or expansion of  $1 \text{ m}^2$  will affect the increase in property value by 0.2829% the regression estimation results prove the hypothesis is accepted, namely the land area has a positive and significant effect on property value.

Second, the building area significantly has a coefficient of 0.1439 on property value; if there is an increase of 1 m<sup>2</sup> in the building area, it will affect the increase in property value by 0.1439% with these results showing that the hypothesis is accepted, namely the building area has a positive and significant effect on property value.

Third, the ownership rights variable significantly, with a coefficient of 0.3301, affects property value practically. An increase or improvement in the change in ownership rights to 1 certificate of ownership rights (SHM) will affect the increase in property value by 0.3301%. The regression estimation results prove that the hypothesis is accepted, namely that the ownership rights letter positively and significantly affects the property's value.

Fourth, the designation zone variable significantly, with a coefficient of 0.2098, affects property value. A change or increase in asset conditions in the form of 1 service trade designation zone will increase property value by 0.2098%. The estimation results show that the hypothesis is accepted: the designation zone has a positive and significant effect on property value.

Test the fulfillment of statistical criteria simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone on property value. The study applies a confidence level of 98.5% or significant using (a) 0.025 degree of freedom (df) numerator = k-1 = 111-5 = 106, the estimated value obtained F-statistic of 58.15708 > F-table of 2.89. The research regression estimation results are as follows.

Table 5. 1-10st Results	Table	3. F-	Test	Results
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Variable	F- statistics	F-table	Description
Land Area			
Building Area	59 15709	2.90	
Ownership Rights	58,15708	2,89	Significant impact
Designation Zone			
Source: primary data, pro	ocessed (2024)		

The results of the F test in Table 3 reveal a simultaneous influence together on the variables of land area, building area, ownership rights, and designation zone significantly on the variable property value.

The regression estimate of the coefficient of determination in the form of R-squared ( $R^2$ ) on statistics with a value of 0.68697 so that the model of applying the variation of independent variables in the study on the ability to explain its effect on the dependent variable is 68.70%. The remaining value of 31.30% of the variation of the dependent variable can be determined by other independent variables that are not applied in this research model.

The application of the economic criteria fulfillment test in the study to ensure the adjustment of the estimated parameter coefficients with economic theory is expected to show whether or not the test criteria pass the direction of the estimated parameter relationship to economic theory; the economic criteria estimation results are as follows.

	Economic Theory	Estimation Results	Description
Land Area	+/-	+	Appropriate
Building Area	+/-	+	Appropriate
Ownership Rights	+	+	Appropriate
Designation Zone	+	+	Appropriate

Source: primary data, processed (2024)

The criteria for the aspects of land and building area show conformity with economic theory; the market approach to the land area of the property area has a specific type of segment suitability so that the expected expansion of the land designation will be significant to the property's value. The building area in the market approach reveals suitability; optimizing the building area's development affects increasing the property's value. The aspect of property characteristics on ownership rights is that, based on the estimation results, the existence of property offers or transactions with conditions of ownership certificates outside property rights tends to cause a decrease in property value. The estimation results of the designation zone aspect show conformity; the property market in the service trade zone tends to cause an increase in the value of a property.

Applying the classical assumption test fulfills the statistical estimation model of normality testing to determine the normal distribution of the applied estimation model. Statistically, applying the observation sample with a distribution of more than N = 30 is considered normal. The estimation results show Normality Test-JB 2.5799 < Chi-Square of 11.1433. These results are concluded to be normally distributed.

Table 5. Normality Test Results JB

Normality Test-JB	Chi Square	Prob	Description
2,5799	11,1433	0,2753	Normally Distributed
~			

Source: primary data, processed (2024)

To ensure that the research model applied is unbiased and consistent, it is necessary to know whether there is a relationship between the two variables, so linearity testing with the Ramsey RESET Test estimation model is applied in the study. The linearity test regression estimate shows that the applied model function is statistically linear based on the value (probability = 0.0335 > significance = 0.025).

Table	6.	Ramsev	Test	Results
I aDIC	υ.	IXAIIISC y	1030	resuits

F-statistics	Prob	Significance	Description
4,6425	0,0335	0,025	linear

Source: primary data, processed (2024)

The application of independent variables in the study needs to ascertain whether there is a strong relationship or correlation between the independent variables used. The multicollinearity test estimate in the form of a correlation matrix between independent variables shows the correlation value of each variable is not more than 0.686972 (R2). These results reveal that the research data does not occur in multicollinearity.

The estimation results show that the VIF value of the independent variables used in the study is not more than 10 VIF, so each independent variable does not occur in multicollinearity. The results of the regression estimation of Variance Inflation factors are as follows.

Table 7. Correlation Matrix

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Variable	Centered VIF < 10	Description
Land Area	1,3148	Non-Multikolinieritas
Building Area	1,3703	Non-Multikolinieritas
Ownership Rights	1,2189	Non-Multikolinieritas
Designation Zone	1,1848	Non-Multikolinieritas

Source: primary data, processed (2024)

This study ensures the inequality of variance of a residual for all observations of the linear model used; the heteroscedasticity test applies estimation. The results of the estimated value obtained Obs\*R-Squared 10.22423 < than the Chi-square table of 11.1433 and the prob chi-square value (p = 0.0368 > (a) 0.025) states that the research residuals are homoscedasticity accepted, the research model does not experience heteroscedasticity.

Table 8. Heteroscedasticity	Result
-----------------------------	--------

F- statistics	Obs*R-Squared	prob Chi-square	Table Chi square
2,6885	10,22423	0,0368	11,1433
	1 (2024)		

Source: primary data, processed (2024)

Commented [A1]: the discussion does not explain the research results, please add to the discussion

#### CONCLUSSION

The study's results summarize the findings, are precise and transparent regarding the problems that have been formulated, and answer matters related to the research objectives. It shows the existence of property characteristics simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone, which significantly affect property value with a coefficient of determination of 68.69%. Partially or individually, it reveals the influence of the characteristics of land area, building area, ownership rights, and allotment zones positively and significantly on property values.

Selection of the best model of the regression function equation, applying a log-log regression equation model in determining property values in the Special Region of Yogyakarta Province as follows.

LOGNP	-	7,829070 + 0,282960LOGLT + 0,143956LOGLB + 0,330197HK + 0.209867ZP
Description :		
LOGNP	-	Property value (IDR)
LOGLT	-	Land area (m <sup>2</sup> )
LOGLB	-	Building area (m <sup>2</sup> )

**Commented [A2]:** should be placed in the research results

HK = Ownership rights (SHM=1, other than SHM=0)

ZP

= Zone designation (Service Trade Zone=1, other than ZPJ=0)

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## Dear Ibu Nurullaili Mauliddah and Marista Oktaviani

Editor in Chief of BALANCE: Economic, Business, Management and Accounting Journal

Greetings from Yogyakarta and wishing you a great day with happiness and healthy condition.

First of all, I would like to thank you for allowing me to submit our revised manuscript entitled Analysis of The Dynamics of Property Value Fluctuations In The Special Region of Yogyakarta to BALANCE: Economic, Business, Management and Accounting Journal. We really appreciate the time and effort that you and the reviewers have dedicated to providing your valuable feedback on my manuscript. We are grateful to the reviewers for their insightful comments on my paper.

Furthermore, we have been revised the manuscript based on the reviewers' comments, suggestions, and remarks, such as more information in the Result and Discussion, comprehensive improvement in conclusion and references of the study. We resume in the table for responding to reviewers' comment, as follows;

Section	Reviewer's Comment	Respond to Reviewer
Result and discussion	the discussion does not explain the research results, please add to the discussion	we have adjusted
Conclusion	should be placed in the research results Kesimpulan sebaiknya tidak perlu memunculkan hasil uji statistik, cukup dibuat secara naratif saja. Kesimpulan mesti memuat ringkasan hasil, keterbatasan dan kontribusi untuk penelitian berikutnya.	we have adjusted
References	Referensi masih kurang banyak, minimal 25 referensi, karena penelitian ini tidak juga sedikit yg sudah menelitinya.	we have adjusted

Lastly, we do hope that this article can be published in BALANCE: Economic, Business, Management and Accounting Journal to contribute our research results to your journal. Once again, thank you very much for your cooperation, help, and kindness. We do really appreciate your time and look forward to seeing your response.

Best wishes, Rahmat Saleh 23

1

# 4 ANALYSIS OF THE DYNAMICS OF PROPERTY VALUE 5 FLUCTUATIONS IN THE SPECIAL REGION OF 6 YOGYAKARTA

7

#### 8 **DOI**: https://doi.org/10.31603/bisnisekonomi.v16i2.2602

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#### ABSTRACT

**Keywords:** *Real estate, value, land area, property* 

Article Info: Submitted: 01/05/2019 Revised: 10/06/2019 Published: 03/07/2019 The purpose of this study is to determine and identify the influence of physical property characteristics such as land area and building area; property legal characteristics in the form of property ownership rights; environmental characteristics in the form of designation zones on property values in D.I.Yogyakarta and apply the best equation method model in determining the value of large quantities of property in addition to the market approach method and cost and income approach. Access to research observation data in the form of primary data obtained in several ways, namely telephone interviews, personal interviews directly with property owners, and secondary data accessed by desk research of the DJTR spatial plan of the Ministry of ATR BPN, data access using purposive sampling models with non-probability sampling techniques, the number of observations as much as 135 data used. The research method uses multiple regression analysis ordinary least square method with Eviews 10 analysis tools, the form of the research regression model function using the selection of statistical criteria, applying the positivism paradigm with quantitative data in the form of Analytical survey. Identification of linear relationship behavior using the Mac Kinnon Test, and White Davidson MWD, Statistical criteria test in the form of F test, t-test, Determination Coefficient Test (R2), Economic criteria test is applied to compare between the estimated parameter coefficients by economic theory, Classical Assumption Test using Normality, Linearity, Multicollinearity, and Heteroscedasticity Test. The results showed that the findings of property characteristics simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone significantly affect property values with a coefficient of determination level of 68.69%. Partially or individually, the findings revealed the influence of the characteristics of land area, building area, ownership rights, and designation zone positively and significantly on property values.

Selection of the best model of the regression function equation, applying the log-log regression equation model in determining property value.

## 2 INTRODUCTION

1

3 The acceleration of economic growth is one aspect among various indicators of the 4 welfare of a country's regional area. Inter-regional comparison assessment, as a measure 5 of the results of the development of one region with other regions, is public information 6 showing each regional area's accelerated development (Oh & Shin, 2023). Regional 7 Original Revenue of each regional area is a source of regional income derived from the 8 region's economic activities (Khoirudin & Khasanah, 2018). Each region must strive to 9 increase the source of local revenue, both by increasing existing local revenue and by 10 exploring new sources of local revenue through existing provisions and by maintaining 11 the potential of economists (Kumoro & Ariesanti, 2017). The higher economic growth 12 reflects better development and financial activities in the country's territory (Nasir et al., 13 2021). The Central Bureau of Statistics stated that after two years of the COVID-19 pandemic, several provinces in Indonesia experienced acceleration and delay in 14 15 developing various regions. With the implementation of social distancing, PSBB, and 16 PPKM, the wheels of the economy began to move slowly; the impact was that the system 17 was not running correctly (Nasir et al., 2022). The Covid-19 pandemic has caused the 18 economy to contract (Yuniarti & Sukarniati, 2021). D.I.Yogyakarta Province, according 19 to statistics on the aspect of economic growth, experienced the lowest growth on the 20 island of Java at 5.13% after Banten Province. Efforts to improve welfare have become 21 the concern of all parties, including the government, in carrying out the role of 22 development policy steps in various aspects of the field, both long-term and short-term 23 development dimensions (Saleh, 2022).

24 The increase in the economic growth rate in the Special Region of Yogyakarta 25 Province is the contribution of gross value added from the activities of various business 26 sectors. Among them, the real estate or property business sector contributes significantly 27 to the economic growth rate of D.I.Yogyakarta. Supported by the perception of the desire 28 to settle and live in Yogyakarta, it places the most desirable position among other 29 provinces in Indonesia. In addition to being identical as a place of cultural diversity, 30 Yogyakarta is identical to a tourist spot and a place to study. This can create a gap between 31 the increasing demand for land and the limited supply of land providers in the property 32 sector. Land is limited, and it can't keep pace with the increase in urban development, 33 resulting in an intensification of land use in the downtown area and uncontrolled 34 expansion of developed land in the suburbs (Khoirudin et al., 2021). Indicated by the 35 findings of abuse in the utilization of property in the form of village treasury land in various locations, D.I.Yogyakarta noted the findings as a significant criminal act
 increased significantly.

3 The economic report of Yogyakarta, according to Bank Indonesia's regional macro 4 data in 2022, shows that Yogyakarta's economic growth is significantly supported by the 5 growth of the principal investment component, namely the ongoing National Strategic Project (PSN) supporting the airport including the construction of the Jogia-Solo and 6 7 Jogja-Bawen toll roads and triggered by investment growth from the construction of the 8 South Cross Road (JJLS) which is still ongoing, the leading investment performance grew 9 positively by 4.97%. There is a condition of limited land, based on the need for the use 10 of other interests, in addition to the development of the public sector, there is a need for 11 land use from the interests of the private / private side as a commercial designation (Reite, 12 2023). As confirmed by banking financing indicators, according to Bank Indonesia data, there was significant growth in property loans by 11.85% and real estate loans by 12.28%. 13

14 Changes in land use have the potential to be massive due to limited land area, such 15 as several findings of the use of rice fields into residential houses that are not by the 16 regulations of the Regional Spatial Plan (RTRW), the designation of land that is not 17 suitable certainly has an economic and social environmental impact (Hilbrandt & 18 Dimitrakou, 2022), starting from the potential for pollution, namely the lack of land for 19 household waste management and the decline in groundwater quality for the 20 sustainability of life.

21 Regional spatial planning to maximize these regional assets urges the establishment 22 of optimal spatial zones ranging from industrial and trade to residential areas for settlers 23 (Anna, 2020). Although the reality of its designation is still a source of abuse that is not 24 yet appropriate, data from the Yogyakarta Provincial High Prosecutor's Office in 2023 25 states that the state loss is around four billion rupiahs by naming several perpetrators, 26 implementing starting from village government officials and investors 27 (companies/private parties) as suspects in cases of allegedly receiving bribes or gratuities.

28 DIY Governor Regulation Number 34 of 2017 concerning Village Land Utilization 29 in the section on provisions for non-agricultural use (shops, tourist objects, restaurants) 30 or other commercial leases, states that the amount of rent or value figures must be based 31 on the results of an assessment conducted by an Independent Appraiser or Public Appraiser profession. The issue of differences in value opinion in determining the value 32 33 of a property often occurs because the understanding of developers, communities, and 34 banks is still limited to referring to the Tax Object Sale Value (NJOP); the discrepancy 35 in value opinion often leads to lawsuits by value users (Chen et al., 2023). The level of 36 uncertainty is getting higher in the primary and secondary property markets; it is challenging to create a fair sale and purchase transaction of an asset because the weak 37

#### Page **4** of **15**

supply side is not comparable to the demand side of property assets, making price
opinions in the community increasingly biased (Liapis et al., 2015). Inflation fluctuations
will impact real estate sector investment. When inflation increases, monetary authorities
tend to increase interest rates, which can lead to an increase in property sector costs
(Kurniawan et al., 2023).

6 Based on the formulation of the problem above, it is essential that research on this 7 topic be carried out related to the analysis of the process of assessing a property market 8 value in DIY Province in general, is still understood using traditional methods manually 9 and even tends to be subjective and limited to the approach of referring to NJOP, the 10 urgency of research in addition to this is first, the understanding of the community or the 11 user of the value related to the resulting value or price/transaction of a property is not 12 only influenced by the land area of the building but needs to consider several legal characteristics of the property in the form of property ownership rights and environmental 13 14 characteristics in the form of designation zones. Second, there are advantages to the best equation model using regression analysis; it is hoped that this model will be a potential 15 16 benefit for assessing large quantities of property quickly and economically and estimating 17 property determinants from various characteristics. This study aims to determine and 18 identify the influence of property characteristic variables on property value to ensure 19 fluctuations in market value in DIY province and apply the best equation method model 20 in determining property value.

Value is understood as the strength or exchangeability of a commodity against other commodities. The development of property valuation insights explains that the notion of value is bound by more specific terms in its use; other meanings of value do not stand alone, such as market value, rental value, residual value, and so on (Buitrago-Mora & Garcia-López, 2023). he discrepancy in understanding the notion of the term value needs to be uniform to respond to differences in the use of the terms cost, price, and value both in concept and application in the practice of an appraisal (Boterenbrood, 2023).

According to research (Gholipour et al., 2023) cost is the money spent to obtain or produce a commodity. Price is the amount requested, offered, or paid in a transaction to obtain commodity rights. Value is understood as the amount of money worth receiving at this time (present worth) for various benefits or benefits obtained in the future (future benefits). The components of value needed to support the creation of a property value include the criteria of desirability, usefulness, scarcity, and transferability (Kreppmeier et al., 2023).

Research (Clapp & Lindenthal, 2022) developed a new approach to estimating urban land values. The study extended the AMM theory by adding the assumption of partial irreversibility, implying that land values with structure can evolve differently from values other than market values, developing a hybrid model with a land residue method, and developing a novelty test of predictive accuracy. The house price index generated market value is used to estimate the hybrid economic structure and land value. The applied model shows the importance of identifying the building structure for HBU at the date of construction; the existing market balance is essential for identifying the selling price of the related property.

7 Research (Lin et al., 2023) addresses the valuation of ground hydrogen geological 8 storage options for commercial development. The study applied a net present value 9 (NPV) evaluation framework to evaluate asset value storage by integrating updated 10 digital economic data analysis and market value-based operations. The research utilizes 11 the CAPM and WACC models to determine the risk-adjusted calculation rate in building 12 the NPV evaluation framework. The results show that there is a price spread between the acquisition and the marketed prices, significant property market information of the site 13 14 development, and asset maintenance costs are the top three factors that most affect NPV 15 and IRR.

16 According to research (Zakaria & Fatine, 2021) on valuation models and 17 determinants of real estate property prices in Morocco proposing a new approach to 18 modeling the real estate price index. Based on the regression approach, the basic idea of 19 this study is to verify the importance of real estate characteristics in real estate prices in 20 the market, and estimate a regression model that takes into account spatial 21 autocorrelation. The findings of the research results generally indicate the identification 22 that the land surface area and location of real estate with commercial residential 23 neighborhoods, villas and apartments around have a significant influence on the value of 24 property prices.

25 Research conducted (Gautier et al., 2023) studied the transaction price and time of 26 sale or offer of new digitally accessed real estate agents in the Netherlands. Identifying 27 the competition of property transaction registered platforms with low-cost classification. Using a dataset of residential real estate transactions, the study found strong evidence that 28 29 sellers who use secondary market digital platforms will obtain higher prices and sell 30 faster, although there is still a tendency to switch to traditional markets. The results show 31 consistently that property sellers benefit from the secondary market transactions of 32 various digital platform agents by optimizing property demand market information, the research findings strengthen the conjecture that real estate agents have significant market 33 34 power.

Based on the results of empirical research and several scientific theoretical foundations, there are conjectures or temporary answers (hypotheses) developed against the background of this study, the variables of land area and building area according to research (Boterenbrood, 2023), (Oh & Shin, 2023), (Reite, 2023), (Chen et al., 2023), (Clapp & Lindenthal, 2022), (Zakaria & Fatine, 2021) mention a positive and significant effect on property value and according to (Saleh, 2022) show a negative effect of land area on property value. His book (Wyatt, 2014) on property valuation explains that the size and physical form of the land area of a property is a concern in determining the convenience and economic aspects of the activities carried out on it to support the attractiveness of a property.

8 However, this only applies to the conditions of specific properties such as 9 agricultural land; the more comprehensive the land size has the effect of decreasing value due to increasingly complex management and maintenance problems; this situation has 10 11 reduced demand for large enough land areas. The characteristics of the building area are 12 determined by various things, including the design of the building, which is adjusted to the type of use according to the tastes of property users; the mismatch of building design 13 14 and taste will potentially reduce the value of a building, just as when the building design is by the use and even follows the trend of user tastes will create an increase in the value 15 16 of the property. Hypotheses that can be concluded referring to the theoretical basis and 17 some previous research are as follows.

18 1. H<sub>A</sub>: Land area positively and significantly affects property value.

19 2. H<sub>A</sub>: Building area positively and significantly affects property value.

20 Variables of property legal characteristics in the form of property ownership rights 21 and environmental characteristics in the form of designation zones, according to research 22 findings (Hilbrandt & Dimitrakou, 2022), (Anna, 2020), (Gautier et al., 2023) mention a 23 positive and significant influence on property value. According to (Harjanto & Hidayati, 24 2019) in his book, the basic concepts of property valuation explain the importance of 25 estimating the market value of property by considering the highest and best use analysis 26 (HBU) for the identification of the most likely and possible uses of property to create optimization of profits from competitive property permitted. The principle of alternative 27 28 HBU analysis is applied to meet several main criteria: physically possible, legally permissible, financially feasible, and maximally productive. Generally, every company 29 30 wants to expand its business, requiring much additional capital (Khoirudin, 2017). Part 31 of the legally permissible aspect is, of course, in addition to the permitted regulations, 32 related to the necessity of the condition of the ownership rights to the property and the 33 suitability of the designation zone of a property. The hypothesis contains conclusions for 34 development referring to the theoretical basis as follows.

35 3. H<sub>A</sub>: Land ownership rights have a negative effect on property values.

 $4. H_A$ : The designation zone has a positive and significant effect on property value.

1 The research road map shows the stages that will be carried out, starting from 2 accessing primary data related to the use of research variables, namely data on physical 3 property characteristics such as land area and building area; property legal characteristics 4 in the form of property ownership rights; environmental characteristics in the form of 5 designation zones and identifying the analysis of the influence of property characteristics 6 on property values in D.I.Yogyakarta and revealing the analysis of discussions in an 7 economic approach.

## 8 METHOD

9 This research data collection uses a purposive sampling model with non-probability 10 sampling techniques from the population with a sample of unique characteristics 11 according to the research objectives, namely properties with transactions (sold/bought) or 12 is in the offering stage that occur with a maximum of 18 months from the valuation date. 13 Researchers realize that it is difficult to access market data from the population of 14 property objects studied as a whole, so the research considers limited costs and aspects 15 of time and human resources so that research observations use the Slovin formula based 16 on data obtained from primary and secondary data available in D.I.Yogyakarta as many 17 as 111 observation samples of property offers and transactions.

18 The research data collection technique uses primary data obtained in several ways, namely telephone interviews, personal interviews directly with property owners, and 19 20 secondary data accessed by desk research of the DJTR spatial plan of the Ministry of 21 ATR BPN and access to additional information from other agencies such as MAPPI and 22 the Central Bureau of Statistics. The data collection process is carried out by paying 23 attention to the suitability of the data, ensuring its reasonableness and feasibility, and 24 ensuring that it can be accounted for. According to the time dimension, the research used 25 cross-section data totaling 111 data observation samples in DIY Province.

The research design applies the positivism paradigm with quantitative data. An analytical survey is applied to determine whether or not there is a correlation between physical property characteristics in the form of land area and building area, legal property characteristics in the form of property ownership rights, and environmental characteristics in the form of designation zones as independent variables and property market value as the dependent variable.

32 This study uses multiple regression analysis, the ordinary least square method, with 33 the Eviews software analysis tool. From the function of the best regression model, they 34 use statistical criteria to identify linear relationship behavior using the Mac Kinnon Test 35 and White Davidson MWD. Statistical criteria test is used to test the accuracy of the 36 selected model in the form of an F test, t-test, and determination coefficient test (R2). The 37 economic criteria test is applied to compare the estimated parameter coefficients by 38 economic theory. Classical Assumption Test to determine whether the estimation model 39 meets the classical assumption criteria, namely using Normality, Linearity, 40 Multicollinearity, and Heteroscedasticity Tests.

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## 1 RESULTS AND DISCUSSION

2 3 Data acquisition in the research process amounted to 111 samples of observations of 4 property offers and transactions scattered in the Special Region of Yogyakarta Province; 5 the observation data paid attention to specific characteristics that were adjusted to a 6 maximum of 18 months from the assessment date. The approach to obtaining data in the 7 implementation is adjusted to the research planning schedule in January by adjusting the 8 nature and sources of reliable information from the acquisition through direct information, 9 communication tools, or written verification, which is carried out reasonably so that the 10 information data is assumed to be correct.

The detailed observation data applied to the research is data on sale and purchase transactions and property offers from developers/agents or owners by paying attention to the specificity of the adjusted property value, including land area, building area, land ownership rights, and designation zone.

The description of the data analysis results in descriptive statistics shows an overview of the data applied in the study in detail. The descriptive statistical description contains information on the average, median, highest, and lowest values of the independent and dependent variables applied in the study as follows.

19		

#### Table 1. Statistical Descriptive Data

Variable	Mean	Median	Maximum	Minimum
Property Value	1.796.649.116	1.320.000.000	10.564.680.000	231.240.000
Land Area	690	400	5102	54
Building Area	117	0	1949	0
Ownership Rights	0.86	1	1	0
Designation Zone	0.57	1	1	0

#### 20 Source: primary data, processed (2024)

21 Based on Table 1, it is found that the property value in Yogyakarta Special 22 Province has the highest value of IDR 10,564,680,000 with the lowest property value of 23 IDR 231,240,000 and an average property value of IDR 1,796,649,116. These figures 24 place the potential for a reasonably high property value gap condition electorally between 25 districts and cities. The land and building area figures show the highest land area figure of 5102 m<sup>2</sup> with the highest building area figure of 1949 m<sup>2</sup>, the lowest land area figure 26 of 54  $m^2$  with the lowest building area figure of 0  $m^2$ , and the average land area figure of 27 28  $690 \text{ m}^2$  with an average building area figure of 117 m2, the variable land and building 29 area figures in the study indicate the existence of assets in the form of land buildings that 30 have been developed both commercial and other designations are more dominant than 31 assets that have not been developed. The variable of land ownership rights shows an 32 average number of 0.86 with a median of 1, revealing that the data of the assets studied in 33 the form of SHM in ownership rights still dominates over other ownership rights. The 34 designation zone variable has an average number of 0.57 and a median of 1, indicating

- 1 that the research assets in the service trade designation zone are still more dominant in the
- 2 property market.

The selection of the best model proposed according to the formulation of statistical regression equations, in the form of a statistical criteria test approach and a Mackinnon, White & Davidson (MWD) test, revealed that the log-log model can be applied. The regression results of the function model showed a significant R-squared ( $R^2$ ) value of

7 0.68697 (68.69%), and the research regression equation is as follows.

LOGNP	=	7,829070 + 0,282960LOGLT + 0,143956LOGLB + 0,330197HK + 0.209867ZP
t-Statistic	=	(55,58901) (5,320390) (7,657179) (5,513919) (5,151977)
R-Squared	=	0,686972
$Ajd R^2$	=	0,675160
Description:		
LOGNP	=	Property value (IDR)
LOGLT	=	Land area (m <sup>2</sup> )
LOGLB	=	Building area (m <sup>2</sup> )
НК	=	Ownership rights (SHM=1, other than SHM=0)
ZP	=	Zone designation (Service Trade Zone=1, other than ZPJ=0)

8

9 The application of the linear regression model function estimation in the study 10 shows that the explanation of the variation of the independent variables of building land 11 area, ownership rights, and designation zone used on the dependent variable of property 12 value is 68.69%.

13 The application of the economic criteria fulfillment test in the study to ensure the 14 adjustment of the estimated parameter coefficients with economic theory is expected to 15 show whether or not the test criteria pass the direction of the estimated parameter 16 relationship to economic theory; the economic criteria estimation results are as follows.

17

Table 4. Economic Criteria Fulfillment Test Results

Variable	Economic Theory	Estimation Results	Description
Land Area	+/-	+	Appropriate
Building Area	+/-	+	Appropriate
Ownership Rights	+	+	Appropriate
Designation Zone	+	+	Appropriate

18 Source: primary data, processed (2024)

19 The criteria for the aspects of land and building area show conformity with 20 economic theory; the market approach to the land area of the property area has a specific

type of segment suitability so that the expected expansion of the land designation will be 1 2 significant to the property's value. The building area in the market approach reveals 3 suitability; optimizing the building area's development affects increasing the property's 4 value. The aspect of property characteristics on ownership rights is that, based on the 5 estimation results, the existence of property offers or transactions with conditions of 6 ownership certificates outside property rights tends to cause a decrease in property value. 7 The estimation results of the designation zone aspect show conformity; the property 8 market in the service trade zone tends to cause an increase in the value of a property.

9 Applying the classical assumption test fulfills the statistical estimation model of 10 normality testing to determine the normal distribution of the applied estimation model. 11 Statistically, applying the observation sample with a distribution of more than N = 30 is 12 considered normal. The estimation results show Normality Test-JB 2.5799 < Chi-Square 13 of 11.1433. These results are concluded to be normally distributed.

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Table 5.	Normali	ty Test	Results	JB
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Normality Test-JB	Chi Square	Prob	Description
2,5799	11,1433	0,2753	Normally Distributed
Source: primary data, pro-	cessed (2024)		

To ensure that the research model applied is unbiased and consistent, it is necessary to know whether there is a relationship between the two variables, so linearity testing with the Ramsey RESET Test estimation model is applied in the study. The linearity test regression estimate shows that the applied model function is statistically linear based on the value (probability = 0.0335 > significance = 0.025).

21

 Table 6. Ramsey Test Results

F-statistics	Prob	Significance	Description
4,6425	0,0335	0,025	linear

## 22 Source: primary data, processed (2024)

The application of independent variables in the study needs to ascertain whether there is a strong relationship or correlation between the independent variables used. The multicollinearity test estimate in the form of a correlation matrix between independent variables shows the correlation value of each variable is not more than 0.686972 (R2). These results reveal that the research data does not occur in multicollinearity.

The estimation results show that the VIF value of the independent variables used in the study is not more than 10 VIF, so each independent variable does not occur in multicollinearity. The results of the regression estimation of Variance Inflation factors are as follows.

32

 Table 7. Correlation Matrix

Variable	Centered VIF < 10	Description

Land Area	1,3148	Non-Multikolinieritas
Building Area	1,3703	Non-Multikolinieritas
Ownership Rights	1,2189	Non-Multikolinieritas
Designation Zone	1,1848	Non-Multikolinieritas

## 1 Source: primary data, processed (2024)

2	This study ensures the inequality of variance of a residual for all observations of the
3	linear model used; the heteroscedasticity test applies estimation. The results of the
4	estimated value obtained Obs*R-Squared 10.22423 < than the Chi-square table of 11.1433
5	and the prob chi-square value ( $p = 0.0368 > @ 0.025$ ) states that the research residuals
6	are homoscedasticity accepted, the research model does not experience heteroscedasticity.

7

<b>Table 8.</b> Heteroscedasticity Re	esult
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F- statistics	Obs*R-Squared	prob Chi-square	Table Chi square
2,6885	10,22423	0,0368	11,1433
Source: primary data p	processed (2024)		

8 Source: primary data, processed (2024)

9 The results of heteroscedasticity indicate that this study is observationally a linear 10 model free from inequality of variance of errors for all observations of each independent 11 variable in the research model.

12Test the fulfillment of statistical criteria simultaneously or simultaneously on the variables13of land area, building area, ownership rights, and designation zone on property value. The14study applies a confidence level of 98.5% or significant using (a) 0.025 degree of freedom15(df) numerator = k-1 = 111-5 = 106, the estimated value obtained F-statistic of 58.1570816> F-table of 2.89. The research regression estimation results are as follows.

17	

#### Table 3. F-Test Results

Variable	F- statistics	F-table	Description
Land Area			
Building Area	58 15708	2,89	Significant Impact
Ownership Rights	36,13700		Significant impact
Designation Zone			

18 Source: primary data, processed (2024)

19 The results of the F test in Table 3 reveal a simultaneous influence together on the 20 variables of land area, building area, ownership rights, and designation zone significantly 21 on the variable property value.

22 The regression estimate of the coefficient of determination in the form of R-23 squared ( $R^2$ ) on statistics with a value of 0.68697 so that the model of applying the variation of independent variables in the study on the ability to explain its effect on the
dependent variable is 68.70%. The remaining value of 31.30% of the variation of the
dependent variable can be determined by other independent variables that are not applied
in this research model.

5 Test the fulfillment of statistical criteria in the study to show the accuracy of the 6 model applied and the ability of the model to explain the formulation of research 7 problems. First, in partial or individual testing of each independent variable (land area, 8 building area, ownership rights, and designation zone) on the dependent variable (property 9 value), according to the research regression results as follows.

10

Table 2	2. T-test resu	lts
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Variable	Coefficient	t-Statistic	t-table	Prob,
Constant	7.829070	55.58901	1,982	0.0000
Land Area	0.282960	5.320390	1,982	0.0000
Building Area	0.143956	7.657179	1,982	0.0000
Ownership Rights	0.330137	5.513919	1,982	0.0000
Designation Zone	0.209867	5.151977	1,982	0.0000

## 11 Source: primary data, processed (2024)

12 Based on the results of the t-test in Table 2, the results reveal that the variable land 13 area (5.3204), building area (7.6572), ownership rights (5.5139), and designation zone 14 (5.1519) have a positive and significant effect on the property value variable. First, the 15 practical meaning of the regression results can be understood that property value is 16 influenced by land area significantly by a coefficient of 0.2829 so that changes in the land area there an increase or expansion of  $1 \text{ m}^2$  will affect the increase in property value by 17 0.2829% the regression estimation results prove the hypothesis is accepted, namely the 18 19 land area has a positive and significant effect on property value.

Second, the building area significantly has a coefficient of 0.1439 on property value; if there is an increase of  $1 \text{ m}^2$  in the building area, it will affect the increase in property value by 0.1439% with these results showing that the hypothesis is accepted, namely the building area has a positive and significant effect on property value.

Third, the ownership rights variable significantly, with a coefficient of 0.3301, affects property value practically. An increase or improvement in the change in ownership rights to 1 certificate of ownership rights (SHM) will affect the increase in property value by 0.3301%. The regression estimation results prove that the hypothesis is accepted, namely that the ownership rights letter positively and significantly affects the property's value.

Fourth, the designation zone variable significantly, with a coefficient of 0.2098, affects property value. A change or increase in asset conditions in the form of 1 service trade designation zone will increase property value by 0.2098%. The estimation results show that the hypothesis is accepted: the designation zone has a positive and significanteffect on property value.

#### 3 CONCLUSSION

4 The study's results summarize the findings, are precise and transparent regarding 5 the problems that have been formulated, and answer matters related to the research objectives. It shows the existence of property characteristics simultaneously or 6 7 simultaneously on the variables of land area, building area, ownership rights, and 8 designation zone, which significantly affect property value with a coefficient of 9 determination of 68.69%. Partially or individually, it reveals the influence of the 10 characteristics of land area, building area, ownership rights, and allotment zones 11 positively and significantly on property values.

12 Researchers have limitations in the implementation of research, but these limitations 13 are not an obstacle. The first limitation related to collecting property information data 14 during the interview process is that the resource person, as the subject of observation, is 15 not willing to provide information virtually because they want a direct physical meeting. 16 The positive benefits should be if the researcher does not experience this, namely allowing 17 property information in the sample to be accessed more accurately and fulfilled. The 18 second limitation of researchers is that they are limited in time and cost so that each city 19 district is limited to collecting sample property information data; if there is the ability of 20 researchers to expand the research location area around such as central Java, which is 21 adjusted to the formulation of the problem, it will increase objectivity based on the 22 representation of broader observation data.

23 There are practical implications, namely the contribution of research findings to 24 strengthening practitioners and theorists regarding the development of existing scientific 25 theories. First, there is a need for the expansion of diverse property objects such as 26 commercial properties as well as agriculture and plantations with more realistic property 27 characteristics, and a large number of property valuation models need to be carried out in 28 comparative studies in terms of efficiency and application. The second contribution of research findings is that public insight regarding the formation of a property's value or 29 30 purchase and sale price needs to be provided by educating the public about property 31 correctly so that the public applies the knowledge that property value is not only 32 influenced by land and building area. The government is expected to make a policy on the 33 community's property value insight education program.

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33 34 5. Bukti konfirmasi review, hasil review kedua (24 Mei 2024)

8/18/24. 9:43 PM Email Universitas Ahmad Dahlan Yogyakarta - [BLC] Notifikasi baru dari BALANCE: Economic, Business, Management and Ac...

#### UNIVERSITAS AHMAD DAHLAN

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## [BLC] Notifikasi baru dari BALANCE: Economic, Business, Management and Accounting Journal

1 pesan

Marista Oktaviani <journal@um-surabaya.ac.id> Balas Ke: Nurullaili Mauliddah <balance@um-surabaya.ac.id> Kepada: Rahmat Saleh <rahmat@ep.uad.ac.id> 24 Mei 2024 pukul 04.22

Anda memperoleh satu notifikasi baru dari BALANCE: Economic, Business, Management and Accounting Journal:

Terdapat aktivitas baru dalam diskusi berjudul "hasil review" berkenaan dengan naskah "ANALISIS DINAMIKA FLUKTUASI NILAI PROPERTI DAERAH ISTIMEWA YOGYAKARTA".

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Nurullaili Mauliddah

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## ANALYSIS OF THE DYNAMICS OF PROPERTY VALUE FLUCTUATIONS IN THE SPECIAL REGION OF YOGYAKARTA

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ABSTRACT

Check for updates

#### Keywords:

Real estate, value, land area, property

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The purpose of this study is to determine and identify the influence of physical property characteristics such as land area and building area; property legal characteristics in the form of property ownership rights: environmental characteristics in the form of designation zones on property values in D.I.Yogyakarta and apply the best equation method model in determining the value of large quantities of property in addition to the market approach method and cost and income approach. Access to research observation data in the form of primary data obtained in several ways, namely telephone interviews, personal interviews directly with property owners, and secondary data accessed by desk research of the DJTR spatial plan of the Ministry of ATR BPN, data access using purposive sampling models with non-probability sampling techniques, the number of observations as much as 135 data used. The research method uses multiple regression analysis ordinary least square method with Eviews 10 analysis tools, the form of the research regression model function using the selection of statistical criteria, applying the positivism paradigm with quantitative data in the form of Analytical survey, Identification of linear relationship behavior using the Mac Kinnon Test, and White Davidson MWD, Statistical criteria test in the form of F test, t-test, Determination Coefficient Test (R2), Economic criteria test is applied to compare between the estimated parameter coefficients by economic theory, Classical Assumption Test using Normality, Linearity, Multicollinearity, and Heteroscedasticity Test. The results showed that the findings of property characteristics simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone significantly affect property values with a coefficient of determination level of 68.69%. Partially or individually, the findings revealed the influence of the characteristics of land area, building area, ownership rights,

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and designation zone positively and significantly on property values. Selection of the best model of the regression function equation, applying the log-log regression equation model in determining property value.

#### **INTRODUCTION**

The acceleration of economic growth is one aspect among various indicators of the welfare of a country's regional area. Inter-regional comparison assessment, as a measure of the results of the development of one region with other regions, is public information showing each regional area's accelerated development (Oh & Shin, 2023). Regional Original Revenue of each regional area is a source of regional income derived from the region's economic activities (Khoirudin & Khasanah, 2018). Each region must strive to increase the source of local revenue, both by increasing existing local revenue and by exploring new sources of local revenue through existing provisions and by maintaining the potential of economists (Kumoro & Ariesanti, 2017). The higher economic growth reflects better development and financial activities in the country's territory (Nasir et al., 2021). The Central Bureau of Statistics stated that after two years of the COVID-19 pandemic, several provinces in Indonesia experienced acceleration and delay in developing various regions. With the implementation of social distancing, PSBB, and PPKM, the wheels of the economy began to move slowly; the impact was that the system was not running correctly (Nasir et al., 2022). The Covid-19 pandemic has caused the economy to contract (Yuniarti & Sukarniati, 2021). D.I.Yogyakarta Province, according to statistics on the aspect of economic growth, experienced the lowest growth on the island of Java at 5.13% after Banten Province. Efforts to improve welfare have become the concern of all parties, including the government, in carrying out the role of development policy steps in various aspects of the field, both long-term and short-term development dimensions (Saleh, 2022).

The increase in the economic growth rate in the Special Region of Yogyakarta Province is the contribution of gross value added from the activities of various business sectors. Among them, the real estate or property business sector contributes significantly to the economic growth rate of D.I.Yogyakarta. Supported by the perception of the desire to settle and live in Yogyakarta, it places the most desirable position among other provinces in Indonesia. In addition to being identical as a place of cultural diversity, Yogyakarta is identical to a tourist spot and a place to study. This can create a gap between the increasing demand for land and the limited supply of land providers in the property sector. Land is limited, and it can't keep pace with the increase in urban development, resulting in an intensification of land use in the downtown area and uncontrolled expansion of developed land in the suburbs (Khoirudin et al., 2021). Indicated by the findings of abuse in the utilization of property in the form of village treasury land in various locations, D.I.Yogyakarta noted the findings as a significant criminal act increased significantly.

The economic report of Yogyakarta, according to Bank Indonesia's regional macro data in 2022, shows that Yogyakarta's economic growth is significantly supported by the growth of the principal investment component, namely the ongoing National Strategic Project (PSN) supporting the airport including the construction of the Jogja-Solo and Jogja-Bawen toll roads and triggered by investment growth from the construction of the South Cross Road (JJLS) which is still ongoing, the leading investment performance grew positively by 4.97%. There is a condition of limited land, based on the need for the use of other interests, in addition to the development of the public sector, there is a need for land use from the interests of the private / private side as a commercial designation (Reite, 2023). As confirmed by banking financing indicators, according to Bank Indonesia data, there was significant growth in property loans by 11.85% and real estate loans by 12.28%.

Changes in land use have the potential to be massive due to limited land area, such as several findings of the use of rice fields into residential houses that are not by the regulations of the Regional Spatial Plan (RTRW), the designation of land that is not suitable certainly has an economic and social environmental impact (Hilbrandt & Dimitrakou, 2022), starting from the potential for pollution, namely the lack of land for household waste management and the decline in groundwater quality for the sustainability of life.

Regional spatial planning to maximize these regional assets urges the establishment of optimal spatial zones ranging from industrial and trade to residential areas for settlers (Anna, 2020). Although the reality of its designation is still a source of abuse that is not yet appropriate, data from the Yogyakarta Provincial High Prosecutor's Office in 2023 states that the state loss is around four billion rupiahs by naming several perpetrators, starting from village government implementing officials and investors (companies/private parties) as suspects in cases of allegedly receiving bribes or gratuities.

DIY Governor Regulation Number 34 of 2017 concerning Village Land Utilization in the section on provisions for non-agricultural use (shops, tourist objects, restaurants) or other commercial leases, states that the amount of rent or value figures must be based on the results of an assessment conducted by an Independent Appraiser or Public Appraiser profession. The issue of differences in value opinion in determining the value of a property often occurs because the understanding of developers, communities, and banks is still limited to referring to the Tax Object Sale Value (NJOP); the discrepancy in value opinion often leads to lawsuits by value users (Chen et al., 2023). The level of uncertainty is getting higher in the primary and secondary property markets; it is challenging to create a fair sale and purchase transaction of an asset because the weak supply side is not comparable to the demand side of property assets, making price opinions in the community increasingly biased (Liapis et al., 2015). Inflation fluctuations will impact real estate sector investment. When inflation increases, monetary authorities tend to increase interest rates, which can lead to an increase in property sector costs (Kurniawan et al., 2023).

Based on the formulation of the problem above, it is essential that research on this topic be carried out related to the analysis of the process of assessing a property market value in DIY Province in general, is still understood using traditional methods manually and even tends to be subjective and limited to the approach of referring to NJOP, the urgency of research in addition to this is first, the understanding of the community or the user of the value related to the resulting value or price/transaction of a property is not only influenced by the land area of the building but needs to consider several legal characteristics of the property in the form of property ownership rights and environmental characteristics in the form of designation zones. Second, there are advantages to the best equation model using regression analysis; it is hoped that this model will be a potential benefit for assessing large quantities of property quickly and economically and estimating property determinants from various characteristics. This study aims to determine and identify the influence of property characteristic variables on property value to ensure fluctuations in market value in DIY province and apply the best equation method model in determining property value.

Value is understood as the strength or exchangeability of a commodity against other commodities. The development of property valuation insights explains that the notion of value is bound by more specific terms in its use; other meanings of value do not stand alone, such as market value, rental value, residual value, and so on (Buitrago-Mora & Garcia-López, 2023). he discrepancy in understanding the notion of the term value needs to be uniform to respond to differences in the use of the terms cost, price, and value both in concept and application in the practice of an appraisal (Boterenbrood, 2023).

According to research (Gholipour et al., 2023) cost is the money spent to obtain or produce a commodity. Price is the amount requested, offered, or paid in a transaction to obtain commodity rights. Value is understood as the amount of money worth receiving at this time (present worth) for various benefits or benefits obtained in the future (future benefits). The components of value needed to support the creation of a property value include the criteria of desirability, usefulness, scarcity, and transferability (Kreppmeier et al., 2023).

Research (Clapp & Lindenthal, 2022) developed a new approach to estimating urban land values. The study extended the AMM theory by adding the assumption of

partial irreversibility, implying that land values with structure can evolve differently from values other than market values, developing a hybrid model with a land residue method, and developing a novelty test of predictive accuracy. The house price index generated market value is used to estimate the hybrid economic structure and land value. The applied model shows the importance of identifying the building structure for HBU at the date of construction; the existing market balance is essential for identifying the selling price of the related property.

Research (Lin et al., 2023) addresses the valuation of ground hydrogen geological storage options for commercial development. The study applied a net present value (NPV) evaluation framework to evaluate asset value storage by integrating updated digital economic data analysis and market value-based operations. The research utilizes the CAPM and WACC models to determine the risk-adjusted calculation rate in building the NPV evaluation framework. The results show that there is a price spread between the acquisition and the marketed prices, significant property market information of the site development, and asset maintenance costs are the top three factors that most affect NPV and IRR.

According to research (Zakaria & Fatine, 2021) on valuation models and determinants of real estate property prices in Morocco proposing a new approach to modeling the real estate price index. Based on the regression approach, the basic idea of this study is to verify the importance of real estate characteristics in real estate prices in the market, and estimate a regression model that takes into account spatial autocorrelation. The findings of the research results generally indicate the identification that the land surface area and location of real estate with commercial residential neighborhoods, villas and apartments around have a significant influence on the value of property prices.

Research conducted (Gautier et al., 2023) studied the transaction price and time of sale or offer of new digitally accessed real estate agents in the Netherlands. Identifying the competition of property transaction registered platforms with low-cost classification. Using a dataset of residential real estate transactions, the study found strong evidence that sellers who use secondary market digital platforms will obtain higher prices and sell faster, although there is still a tendency to switch to traditional markets. The results show consistently that property sellers benefit from the secondary market transactions of various digital platform agents by optimizing property demand market information, the research findings strengthen the conjecture that real estate agents have significant market power.

Based on the results of empirical research and several scientific theoretical foundations, there are conjectures or temporary answers (hypotheses) developed against

the background of this study, the variables of land area and building area according to research (Boterenbrood, 2023), (Oh & Shin, 2023), (Reite, 2023), (Chen et al., 2023), (Clapp & Lindenthal, 2022), (Zakaria & Fatine, 2021) mention a positive and significant effect on property value and according to (Saleh, 2022) show a negative effect of land area on property value. His book (Wyatt, 2014) on property valuation explains that the size and physical form of the land area of a property is a concern in determining the convenience and economic aspects of the activities carried out on it to support the attractiveness of a property.

However, this only applies to the conditions of specific properties such as agricultural land; the more comprehensive the land size has the effect of decreasing value due to increasingly complex management and maintenance problems; this situation has reduced demand for large enough land areas. The characteristics of the building area are determined by various things, including the design of the building, which is adjusted to the type of use according to the tastes of property users; the mismatch of building design and taste will potentially reduce the value of a building, just as when the building design is by the use and even follows the trend of user tastes will create an increase in the value of the property. Hypotheses that can be concluded referring to the theoretical basis and some previous research are as follows.

- 1. H<sub>A</sub>: Land area positively and significantly affects property value.
- 2. H<sub>A</sub>: Building area positively and significantly affects property value.

Variables of property legal characteristics in the form of property ownership rights and environmental characteristics in the form of designation zones, according to research findings (Hilbrandt & Dimitrakou, 2022), (Anna, 2020), (Gautier et al., 2023) mention a positive and significant influence on property value. According to (Harjanto & Hidayati, 2019) in his book, the basic concepts of property valuation explain the importance of estimating the market value of property by considering the highest and best use analysis (HBU) for the identification of the most likely and possible uses of property to create optimization of profits from competitive property permitted. The principle of alternative HBU analysis is applied to meet several main criteria: physically possible, legally permissible, financially feasible, and maximally productive. Generally, every company wants to expand its business, requiring much additional capital (Khoirudin, 2017). Part of the legally permissible aspect is, of course, in addition to the permitted regulations, related to the necessity of the condition of the ownership rights to the property and the suitability of the designation zone of a property. The hypothesis contains conclusions for development referring to the theoretical basis as follows.

3. H<sub>A</sub>: Land ownership rights have a negative effect on property values.

4. H<sub>A</sub>: The designation zone has a positive and significant effect on property value.

The research road map shows the stages that will be carried out, starting from accessing primary data related to the use of research variables, namely data on physical property characteristics such as land area and building area; property legal characteristics in the form of property ownership rights; environmental characteristics in the form of designation zones and identifying the analysis of the influence of property characteristics on property values in D.I.Yogyakarta and revealing the analysis of discussions in an economic approach.

#### METHOD

This research data collection uses a purposive sampling model with non-probability sampling techniques from the population with a sample of unique characteristics according to the research objectives, namely properties with transactions (sold/bought) or is in the offering stage that occur with a maximum of 18 months from the valuation date. Researchers realize that it is difficult to access market data from the population of property objects studied as a whole, so the research considers limited costs and aspects of time and human resources so that research observations use the Slovin formula based on data obtained from primary and secondary data available in D.I.Yogyakarta as many as 111 observation samples of property offers and transactions.

The research data collection technique uses primary data obtained in several ways, namely telephone interviews, personal interviews directly with property owners, and secondary data accessed by desk research of the DJTR spatial plan of the Ministry of ATR BPN and access to additional information from other agencies such as MAPPI and the Central Bureau of Statistics. The data collection process is carried out by paying attention to the suitability of the data, ensuring its reasonableness and feasibility, and ensuring that it can be accounted for. According to the time dimension, the research used cross-section data totaling 111 data observation samples in DIY Province.

The research design applies the positivism paradigm with quantitative data. An analytical survey is applied to determine whether or not there is a correlation between physical property characteristics in the form of land area and building area, legal property characteristics in the form of property ownership rights, and environmental characteristics in the form of designation zones as independent variables and property market value as the dependent variable.

This study uses multiple regression analysis, the ordinary least square method, with the Eviews software analysis tool. From the function of the best regression model, they use statistical criteria to identify linear relationship behavior using the Mac Kinnon Test and White Davidson MWD. Statistical criteria test is used to test the accuracy of the selected model in the form of an F test, t-test, and determination coefficient test (R2). The economic criteria test is applied to compare the estimated parameter coefficients by economic theory. Classical Assumption Test to determine whether the estimation model meets the classical assumption criteria, namely using Normality, Linearity, Multicollinearity, and Heteroscedasticity Tests. **Commented [A1]:** Before method please descibe the literatur review

#### **RESULTS AND DISCUSSION**

Data acquisition in the research process amounted to 111 samples of observations of property offers and transactions scattered in the Special Region of Yogyakarta Province; the observation data paid attention to specific characteristics that were adjusted to a maximum of 18 months from the assessment date. The approach to obtaining data in the implementation is adjusted to the research planning schedule in January by adjusting the nature and sources of reliable information from the acquisition through direct information, communication tools, or written verification, which is carried out reasonably so that the information data is assumed to be correct.

The detailed observation data applied to the research is data on sale and purchase transactions and property offers from developers/agents or owners by paying attention to the specificity of the adjusted property value, including land area, building area, land ownership rights, and designation zone.

The description of the data analysis results in descriptive statistics shows an overview of the data applied in the study in detail. The descriptive statistical description contains information on the average, median, highest, and lowest values of the independent and dependent variables applied in the study as follows.

Variable	Mean	Median	Maximum	Minimum
Property Value	1.796.649.116	1.320.000.000	10.564.680.000	231.240.000
Land Area	690	400	5102	54
Building Area	117	0	1949	0
Ownership Rights	0.86	1	1	0
Designation Zone	0.57	1	1	0

 Table 1. Statistical Descriptive Data

Source: primary data, processed (2024)

Based on Table 1, it is found that the property value in Yogyakarta Special Province has the highest value of IDR 10,564,680,000 with the lowest property value of IDR 231,240,000 and an average property value of IDR 1,796,649,116. These figures place the potential for a reasonably high property value gap condition electorally between districts and cities. The land and building area figures show the highest land area figure of 5102 m<sup>2</sup> with the lowest building area figure of  $0 \text{ m}^2$ , the lowest land area figure of 54 m<sup>2</sup> with the lowest building area figure of  $0 \text{ m}^2$ , and the average land area figure of 690 m<sup>2</sup> with an average building area figure of  $117 \text{ m}^2$ , the variable land and building area figures in the study indicate the existence of assets in the form of land buildings that have been developed both commercial and other designations are more dominant than assets that have not been developed. The variable of land ownership rights shows an average number of 0.86 with a median of 1, revealing that the data of the assets studied in the form of SHM in ownership rights still dominates over other ownership rights. The designation zone variable has an average number of 0.57 and a median of 1, indicating

that the research assets in the service trade designation zone are still more dominant in the property market.

The selection of the best model proposed according to the formulation of statistical regression equations, in the form of a statistical criteria test approach and a Mackinnon, White & Davidson (MWD) test, revealed that the log-log model can be applied. The regression results of the function model showed a significant R-squared ( $R^2$ ) value of 0.68697 (68.69%), and the research regression equation is as follows.

LOGNP	=	7,829070 + 0,282960 LOGLT + 0,143956 LOGLB + 0,330197 HK + 0.209867 ZP
t-Statistic	=	(55,58901) (5,320390) (7,657179) (5,513919) (5,151977)
R-Squared	=	0,686972
$Ajd R^2$	=	0,675160
Description:		
LOGNP	=	Property value (IDR)
LOGLT	=	Land area (m <sup>2</sup> )
LOGLB	=	Building area (m <sup>2</sup> )
HK	=	Ownership rights (SHM=1, other than SHM=0)
ZP	=	Zone designation (Service Trade Zone=1, other than ZPJ=0)

The application of the linear regression model function estimation in the study shows that the explanation of the variation of the independent variables of building land area, ownership rights, and designation zone used on the dependent variable of property value is 68.69%.

The application of the economic criteria fulfillment test in the study to ensure the adjustment of the estimated parameter coefficients with economic theory is expected to show whether or not the test criteria pass the direction of the estimated parameter relationship to economic theory; the economic criteria estimation results are as follows.

Table 4. Economic Criteria Fulfillment Test Results

Variable	Economic Theory	Estimation Results	Description
Land Area	+/-	+	Appropriate
Building Area	+/-	+	Appropriate
Ownership Rights	+	+	Appropriate
Designation Zone	+	+	Appropriate

Source: primary data, processed (2024)

The criteria for the aspects of land and building area show conformity with economic theory; the market approach to the land area of the property area has a specific type of segment suitability so that the expected expansion of the land designation will be significant to the property's value. The building area in the market approach reveals suitability; optimizing the building area's development affects increasing the property's value. The aspect of property characteristics on ownership rights is that, based on the estimation results, the existence of property offers or transactions with conditions of ownership certificates outside property rights tends to cause a decrease in property value. The estimation results of the designation zone aspect show conformity; the property market in the service trade zone tends to cause an increase in the value of a property.

Applying the classical assumption test fulfills the statistical estimation model of normality testing to determine the normal distribution of the applied estimation model. Statistically, applying the observation sample with a distribution of more than N = 30 is considered normal. The estimation results show Normality Test-JB 2.5799 < Chi-Square of 11.1433. These results are concluded to be normally distributed.

Table 5. Normality Test Results JB

Normality Test-JB	Chi Square	Prob	Description
2,5799	11,1433	0,2753	Normally Distributed
~	1 (0.00 1)		

Source: primary data, processed (2024)

To ensure that the research model applied is unbiased and consistent, it is necessary to know whether there is a relationship between the two variables, so linearity testing with the Ramsey RESET Test estimation model is applied in the study. The linearity test regression estimate shows that the applied model function is statistically linear based on the value (probability = 0.0335 > significance = 0.025).

Table 6. Ramsey Test Results

F-statistics	Prob	Significance	Description
4,6425	0,0335	0,025	linear

Source: primary data, processed (2024)

The application of independent variables in the study needs to ascertain whether there is a strong relationship or correlation between the independent variables used. The multicollinearity test estimate in the form of a correlation matrix between independent variables shows the correlation value of each variable is not more than 0.686972 (R2). These results reveal that the research data does not occur in multicollinearity.

The estimation results show that the VIF value of the independent variables used in the study is not more than 10 VIF, so each independent variable does not occur in multicollinearity. The results of the regression estimation of Variance Inflation factors are as follows.

Table 7. Correlation Matrix

Variable	Centered VIF < 10	Description

#### Penulis satu, penulis dua, dan penulis tiga PAGE \\*

1,3148	Non-Multikolinieritas
1,3703	Non-Multikolinieritas
1,2189	Non-Multikolinieritas
1,1848	Non-Multikolinieritas
	1,3148 1,3703 1,2189 1,1848

Source: primary data, processed (2024)

This study ensures the inequality of variance of a residual for all observations of the linear model used; the heteroscedasticity test applies estimation. The results of the estimated value obtained Obs\*R-Squared 10.22423 < than the Chi-square table of 11.1433 and the prob chi-square value (p = 0.0368 > @ 0.025) states that the research residuals are homoscedasticity accepted, the research model does not experience heteroscedasticity.

Table 8.	Heteroscedasticity Result

F- statistics	Obs*R-Squared	prob Chi-square	Table Chi square
2,6885	10,22423	0,0368	11,1433

Source: primary data, processed (2024)

The results of heteroscedasticity indicate that this study is observationally a linear model free from inequality of variance of errors for all observations of each independent variable in the research model.

Test the fulfillment of statistical criteria simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone on property value. The study applies a confidence level of 98.5% or significant using (a) 0.025 degree of freedom (df) numerator = k-1 = 111-5 = 106, the estimated value obtained F-statistic of 58.15708 > F-table of 2.89. The research regression estimation results are as follows.

Table 3. F-Test Resu	lts
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Variable	F- statistics	F-table	Description
Land Area			
Building Area	50 15700	2.00	
Ownership Rights	58,15708	2,89	Significant Impact
Designation Zone			

The results of the F test in Table 3 reveal a simultaneous influence together on the variables of land area, building area, ownership rights, and designation zone significantly on the variable property value.

The regression estimate of the coefficient of determination in the form of R-squared  $(R^2)$  on statistics with a value of 0.68697 so that the model of applying the

variation of independent variables in the study on the ability to explain its effect on the dependent variable is 68.70%. The remaining value of 31.30% of the variation of the dependent variable can be determined by other independent variables that are not applied in this research model.

Test the fulfillment of statistical criteria in the study to show the accuracy of the model applied and the ability of the model to explain the formulation of research problems. First, in partial or individual testing of each independent variable (land area, building area, ownership rights, and designation zone) on the dependent variable (property value), according to the research regression results as follows.

Variable	Coefficient	t-Statistic	t-table	Prob,
Constant	7.829070	55.58901	1,982	0.0000
Land Area	0.282960	5.320390	1,982	0.0000
Building Area	0.143956	7.657179	1,982	0.0000
Ownership Rights	0.330137	5.513919	1,982	0.0000
Designation Zone	0.209867	5.151977	1,982	0.0000

 Table 2. T-test results

Source: primary data, processed (2024)

Based on the results of the t-test in Table 2, the results reveal that the variable land area (5.3204), building area (7.6572), ownership rights (5.5139), and designation zone (5.1519) have a positive and significant effect on the property value variable. First, the practical meaning of the regression results can be understood that property value is influenced by land area significantly by a coefficient of 0.2829 so that changes in the land area there an increase or expansion of  $1 \text{ m}^2$  will affect the increase in property value by 0.2829% the regression estimation results prove the hypothesis is accepted, namely the land area has a positive and significant effect on property value.

Second, the building area significantly has a coefficient of 0.1439 on property value; if there is an increase of  $1 \text{ m}^2$  in the building area, it will affect the increase in property value by 0.1439% with these results showing that the hypothesis is accepted, namely the building area has a positive and significant effect on property value.

Third, the ownership rights variable significantly, with a coefficient of 0.3301, affects property value practically. An increase or improvement in the change in ownership rights to 1 certificate of ownership rights (SHM) will affect the increase in property value by 0.3301%. The regression estimation results prove that the hypothesis is accepted, namely that the ownership rights letter positively and significantly affects the property's value.

Fourth, the designation zone variable significantly, with a coefficient of 0.2098, affects property value. A change or increase in asset conditions in the form of 1 service trade designation zone will increase property value by 0.2098%. The estimation results

show that the hypothesis is accepted: the designation zone has a positive and significant effect on property value.

#### CONCLUSSION

The study's results summarize the findings, are precise and transparent regarding the problems that have been formulated, and answer matters related to the research objectives. It shows the existence of property characteristics simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone, which significantly affect property value with a coefficient of determination of 68.69%. Partially or individually, it reveals the influence of the characteristics of land area, building area, ownership rights, and allotment zones positively and significantly on property values.

Researchers have limitations in the implementation of research, but these limitations are not an obstacle. The first limitation related to collecting property information data during the interview process is that the resource person, as the subject of observation, is not willing to provide information virtually because they want a direct physical meeting. The positive benefits should be if the researcher does not experience this, namely allowing property information in the sample to be accessed more accurately and fulfilled. The second limitation of researchers is that they are limited in time and cost so that each city district is limited to collecting sample property information data; if there is the ability of researchers to expand the research location area around such as central Java, which is adjusted to the formulation of the problem, it will increase objectivity based on the representation of broader observation data.

There are practical implications, namely the contribution of research findings to strengthening practitioners and theorists regarding the development of existing scientific theories. First, there is a need for the expansion of diverse property objects such as commercial properties as well as agriculture and plantations with more realistic property characteristics, and a large number of property valuation models need to be carried out in comparative studies in terms of efficiency and application. The second contribution of research findings is that public insight regarding the formation of a property's value or purchase and sale price needs to be provided by educating the public about property correctly so that the public applies the knowledge that property value is not only influenced by land and building area. The government is expected to make a policy on the community's property value insight education program.

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# 4 ANALYSIS OF THE DYNAMICS OF PROPERTY VALUE 5 FLUCTUATIONS IN THE SPECIAL REGION OF 6 YOGYAKARTA

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#### ABSTRACT

**Keywords:** *Real estate, value, land area, property* 

Article Info: Submitted: 01/05/2019 Revised: 10/06/2019 Published: 03/07/2019 The purpose of this study is to determine and identify the influence of physical property characteristics such as land area and building area; property legal characteristics in the form of property ownership rights; environmental characteristics in the form of designation zones on property values in D.I.Yogyakarta and apply the best equation method model in determining the value of large quantities of property in addition to the market approach method and cost and income approach. Access to research observation data in the form of primary data obtained in several ways, namely telephone interviews, personal interviews directly with property owners, and secondary data accessed by desk research of the DJTR spatial plan of the Ministry of ATR BPN, data access using purposive sampling models with non-probability sampling techniques, the number of observations as much as 135 data used. The research method uses multiple regression analysis ordinary least square method with Eviews 10 analysis tools, the form of the research regression model function using the selection of statistical criteria, applying the positivism paradigm with quantitative data in the form of Analytical survey. Identification of linear relationship behavior using the Mac Kinnon Test, and White Davidson MWD, Statistical criteria test in the form of F test, t-test, Determination Coefficient Test (R2), Economic criteria test is applied to compare between the estimated parameter coefficients by economic theory, Classical Assumption Test using Normality, Linearity, Multicollinearity, and Heteroscedasticity Test. The results showed that the findings of property characteristics simultaneously or simultaneously on the variables of land area, building area, ownership rights, and designation zone significantly affect property values with a coefficient of determination level of 68.69%. Partially or individually, the findings revealed the influence of the characteristics of land area, building area, ownership rights, and designation zone positively and significantly on property values.

Selection of the best model of the regression function equation, applying the log-log regression equation model in determining property value.

## 2 INTRODUCTION

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3 The acceleration of economic growth is one aspect among various indicators of the 4 welfare of a country's regional area. Inter-regional comparison assessment, as a measure 5 of the results of the development of one region with other regions, is public information 6 showing each regional area's accelerated development (Oh & Shin, 2023). Regional 7 Original Revenue of each regional area is a source of regional income derived from the 8 region's economic activities (Khoirudin & Khasanah, 2018). Each region must strive to 9 increase the source of local revenue, both by increasing existing local revenue and by 10 exploring new sources of local revenue through existing provisions and by maintaining 11 the potential of economists (Kumoro & Ariesanti, 2017). The higher economic growth 12 reflects better development and financial activities in the country's territory (Nasir et al., 13 2021). The Central Bureau of Statistics stated that after two years of the COVID-19 pandemic, several provinces in Indonesia experienced acceleration and delay in 14 15 developing various regions. With the implementation of social distancing, PSBB, and 16 PPKM, the wheels of the economy began to move slowly; the impact was that the system 17 was not running correctly (Nasir et al., 2022). The Covid-19 pandemic has caused the 18 economy to contract (Yuniarti & Sukarniati, 2021). D.I.Yogyakarta Province, according 19 to statistics on the aspect of economic growth, experienced the lowest growth on the 20 island of Java at 5.13% after Banten Province. Efforts to improve welfare have become 21 the concern of all parties, including the government, in carrying out the role of 22 development policy steps in various aspects of the field, both long-term and short-term 23 development dimensions (Saleh, 2022).

24 The increase in the economic growth rate in the Special Region of Yogyakarta 25 Province is the contribution of gross value added from the activities of various business 26 sectors. Among them, the real estate or property business sector contributes significantly 27 to the economic growth rate of D.I.Yogyakarta. Supported by the perception of the desire 28 to settle and live in Yogyakarta, it places the most desirable position among other 29 provinces in Indonesia. In addition to being identical as a place of cultural diversity, 30 Yogyakarta is identical to a tourist spot and a place to study. This can create a gap between 31 the increasing demand for land and the limited supply of land providers in the property 32 sector. Land is limited, and it can't keep pace with the increase in urban development, 33 resulting in an intensification of land use in the downtown area and uncontrolled 34 expansion of developed land in the suburbs (Khoirudin et al., 2021). Indicated by the 35 findings of abuse in the utilization of property in the form of village treasury land in various locations, D.I.Yogyakarta noted the findings as a significant criminal act
 increased significantly.

3 The economic report of Yogyakarta, according to Bank Indonesia's regional macro 4 data in 2022, shows that Yogyakarta's economic growth is significantly supported by the 5 growth of the principal investment component, namely the ongoing National Strategic Project (PSN) supporting the airport including the construction of the Jogia-Solo and 6 7 Jogja-Bawen toll roads and triggered by investment growth from the construction of the 8 South Cross Road (JJLS) which is still ongoing, the leading investment performance grew 9 positively by 4.97%. There is a condition of limited land, based on the need for the use 10 of other interests, in addition to the development of the public sector, there is a need for 11 land use from the interests of the private / private side as a commercial designation (Reite, 12 2023). As confirmed by banking financing indicators, according to Bank Indonesia data, there was significant growth in property loans by 11.85% and real estate loans by 12.28%. 13

14 Changes in land use have the potential to be massive due to limited land area, such 15 as several findings of the use of rice fields into residential houses that are not by the 16 regulations of the Regional Spatial Plan (RTRW), the designation of land that is not 17 suitable certainly has an economic and social environmental impact (Hilbrandt & 18 Dimitrakou, 2022), starting from the potential for pollution, namely the lack of land for 19 household waste management and the decline in groundwater quality for the 20 sustainability of life.

21 Regional spatial planning to maximize these regional assets urges the establishment 22 of optimal spatial zones ranging from industrial and trade to residential areas for settlers 23 (Anna, 2020). Although the reality of its designation is still a source of abuse that is not 24 yet appropriate, data from the Yogyakarta Provincial High Prosecutor's Office in 2023 25 states that the state loss is around four billion rupiahs by naming several perpetrators, 26 implementing starting from village government officials and investors 27 (companies/private parties) as suspects in cases of allegedly receiving bribes or gratuities.

28 DIY Governor Regulation Number 34 of 2017 concerning Village Land Utilization 29 in the section on provisions for non-agricultural use (shops, tourist objects, restaurants) 30 or other commercial leases, states that the amount of rent or value figures must be based 31 on the results of an assessment conducted by an Independent Appraiser or Public Appraiser profession. The issue of differences in value opinion in determining the value 32 33 of a property often occurs because the understanding of developers, communities, and 34 banks is still limited to referring to the Tax Object Sale Value (NJOP); the discrepancy 35 in value opinion often leads to lawsuits by value users (Chen et al., 2023). The level of 36 uncertainty is getting higher in the primary and secondary property markets; it is challenging to create a fair sale and purchase transaction of an asset because the weak 37

supply side is not comparable to the demand side of property assets, making price
opinions in the community increasingly biased (Liapis et al., 2015). Inflation fluctuations
will impact real estate sector investment. When inflation increases, monetary authorities
tend to increase interest rates, which can lead to an increase in property sector costs
(Kurniawan et al., 2023).

6 Based on the formulation of the problem above, it is essential that research on this 7 topic be carried out related to the analysis of the process of assessing a property market 8 value in DIY Province in general, is still understood using traditional methods manually 9 and even tends to be subjective and limited to the approach of referring to NJOP, the urgency of research in addition to this is first, the understanding of the community or the 10 11 user of the value related to the resulting value or price/transaction of a property is not 12 only influenced by the land area of the building but needs to consider several legal characteristics of the property in the form of property ownership rights and environmental 13 14 characteristics in the form of designation zones. Second, there are advantages to the best equation model using regression analysis; it is hoped that this model will be a potential 15 16 benefit for assessing large quantities of property quickly and economically and estimating 17 property determinants from various characteristics. This study aims to determine and 18 identify the influence of property characteristic variables on property value to ensure 19 fluctuations in market value in DIY province and apply the best equation method model 20 in determining property value.

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#### 22 LITERATUR REVIEW

Value is understood as the strength or exchangeability of a commodity against other commodities. The development of property valuation insights explains that the notion of value is bound by more specific terms in its use; other meanings of value do not stand alone, such as market value, rental value, residual value, and so on (Buitrago-Mora & Garcia-López, 2023). The condition of discrepancy in understanding the term value needs to be uniform to respond to differences in the use of the terms cost, price, and value, both in concept and application, in the practice of appraisal (Boterenbrood, 2023).

According to research (Gholipour et al., 2023) cost is the money spent to obtain or produce a commodity. Price is the amount requested, offered, or paid in a transaction to obtain commodity rights. Value is understood as the amount of money worth receiving at this time (present worth) for various benefits or benefits obtained in the future (future benefits). The components of value needed to support the creation of a property value include the criteria of desirability, usefulness, scarcity, and transferability (Kreppmeier et al., 2023). 1 Research (Clapp & Lindenthal, 2022) developed a new approach to estimating 2 urban land values. The study extended the AMM theory by adding the assumption of partial irreversibility, implying that land values with structure can evolve differently from 3 4 values other than market values, developing a hybrid model with a land residue method, 5 and developing a novelty test of predictive accuracy. The house price index generated 6 market value is used to estimate the hybrid economic structure and land value. The 7 applied model shows the importance of identifying the building structure for HBU at the 8 date of construction; the existing market balance is essential for identifying the selling 9 price of the related property.

Research (Lin et al., 2023) addresses the valuation of ground hydrogen geological 10 11 storage options for commercial development. The study applied a net present value 12 (NPV) evaluation framework to evaluate asset value storage by integrating updated digital economic data analysis and market value-based operations. The research utilizes 13 14 the CAPM and WACC models to determine the risk-adjusted calculation rate in building the NPV evaluation framework. The results show that there is a price spread between the 15 16 acquisition and the marketed prices, significant property market information of the site 17 development, and asset maintenance costs are the top three factors that most affect NPV 18 and IRR.

19 According to research (Zakaria & Fatine, 2021) on valuation models and 20 determinants of real estate property prices in Morocco proposing a new approach to 21 modeling the real estate price index. Based on the regression approach, the basic idea of 22 this study is to verify the importance of real estate characteristics in real estate prices in 23 the market, and estimate a regression model that takes into account spatial 24 autocorrelation. The findings of the research results generally indicate the identification 25 that the land surface area and location of real estate with commercial residential 26 neighborhoods, villas and apartments around have a significant influence on the value of 27 property prices.

Research conducted (Gautier et al., 2023) studied the transaction price and time of 28 29 sale or offer of new digitally accessed real estate agents in the Netherlands. Identifying 30 the competition of property transaction registered platforms with low-cost classification. 31 Using a dataset of residential real estate transactions, the study found strong evidence that 32 sellers who use secondary market digital platforms will obtain higher prices and sell faster, although there is still a tendency to switch to traditional markets. The results show 33 34 consistently that property sellers benefit from the secondary market transactions of 35 various digital platform agents by optimizing property demand market information, the 36 research findings strengthen the conjecture that real estate agents have significant market 37 power.

1 Based on the results of empirical research and several scientific theoretical 2 foundations, there are conjectures or temporary answers (hypotheses) developed against the background of this study, the variables of land area and building area according to 3 4 research (Boterenbrood, 2023), (Oh & Shin, 2023), (Reite, 2023), (Chen et al., 2023), 5 (Clapp & Lindenthal, 2022), (Zakaria & Fatine, 2021) mention a positive and significant 6 effect on property value and according to (Saleh, 2022) show a negative effect of land 7 area on property value. His book (Wyatt, 2014) on property valuation explains that the 8 size and physical form of the land area of a property is a concern in determining the 9 convenience and economic aspects of the activities carried out on it to support the 10 attractiveness of a property.

11 However, this only applies to the conditions of specific properties such as 12 agricultural land; the more comprehensive the land size has the effect of decreasing value due to increasingly complex management and maintenance problems; this situation has 13 reduced demand for large enough land areas. The characteristics of the building area are 14 determined by various things, including the design of the building, which is adjusted to 15 16 the type of use according to the tastes of property users; the mismatch of building design and taste will potentially reduce the value of a building, just as when the building design 17 18 is by the use and even follows the trend of user tastes will create an increase in the value 19 of the property. Hypotheses that can be concluded referring to the theoretical basis and 20 some previous research are as follows.

21 1. H<sub>A</sub>: Land area positively and significantly affects property value.

22 2. H<sub>A</sub>: Building area positively and significantly affects property value.

23 Variables of property legal characteristics in the form of property ownership rights 24 and environmental characteristics in the form of designation zones, according to research 25 findings (Hilbrandt & Dimitrakou, 2022), (Anna, 2020), (Gautier et al., 2023) mention a 26 positive and significant influence on property value. According to (Harjanto & Hidayati, 27 2019) in his book, the basic concepts of property valuation explain the importance of 28 estimating the market value of property by considering the highest and best use analysis 29 (HBU) for the identification of the most likely and possible uses of property to create 30 optimization of profits from competitive property permitted. The principle of alternative 31 HBU analysis is applied to meet several main criteria: physically possible, legally permissible, financially feasible, and maximally productive. Generally, every company 32 33 wants to expand its business, requiring much additional capital (Khoirudin, 2017). Part 34 of the legally permissible aspect is, of course, in addition to the permitted regulations, 35 related to the necessity of the condition of the ownership rights to the property and the 36 suitability of the designation zone of a property. The hypothesis contains conclusions for 37 development referring to the theoretical basis as follows.

- 1 3. H<sub>A</sub>: Land ownership rights have a negative effect on property values.
- 2 4. H<sub>A</sub>: The designation zone has a positive and significant effect on property value.

The research road map shows the stages that will be carried out, starting from accessing primary data related to the use of research variables, namely data on physical property characteristics such as land area and building area; property legal characteristics in the form of property ownership rights; environmental characteristics in the form of designation zones and identifying the analysis of the influence of property characteristics on property values in D.I.Yogyakarta and revealing the analysis of discussions in an economic approach.

## 10 **METHOD**

11 This research data collection uses a purposive sampling model with non-probability 12 sampling techniques from the population with a sample of unique characteristics 13 according to the research objectives, namely properties with transactions (sold/bought) or 14 is in the offering stage that occur with a maximum of 18 months from the valuation date. 15 Researchers realize that it is difficult to access market data from the population of property objects studied as a whole, so the research considers limited costs and aspects 16 17 of time and human resources so that research observations use the Slovin formula based 18 on data obtained from primary and secondary data available in D.I.Yogyakarta as many 19 as 111 observation samples of property offers and transactions.

20 The research data collection technique uses primary data obtained in several ways, 21 namely telephone interviews, personal interviews directly with property owners, and 22 secondary data accessed by desk research of the DJTR spatial plan of the Ministry of 23 ATR BPN and access to additional information from other agencies such as MAPPI and 24 the Central Bureau of Statistics. The data collection process is carried out by paying 25 attention to the suitability of the data, ensuring its reasonableness and feasibility, and ensuring that it can be accounted for. According to the time dimension, the research used 26 27 cross-section data totaling 111 data observation samples in DIY Province.

The research design applies the positivism paradigm with quantitative data. An analytical survey is applied to determine whether or not there is a correlation between physical property characteristics in the form of land area and building area, legal property characteristics in the form of property ownership rights, and environmental characteristics in the form of designation zones as independent variables and property market value as the dependent variable.

34 This study uses multiple regression analysis, the ordinary least square method, with 35 the Eviews software analysis tool. From the function of the best regression model, they 36 use statistical criteria to identify linear relationship behavior using the Mac Kinnon Test 37 and White Davidson MWD. Statistical criteria test is used to test the accuracy of the 38 selected model in the form of an F test, t-test, and determination coefficient test (R2). The 39 economic criteria test is applied to compare the estimated parameter coefficients by 40 economic theory. Classical Assumption Test to determine whether the estimation model 41 meets the classical assumption criteria, namely using Normality, Linearity, 42 Multicollinearity, and Heteroscedasticity Tests.

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## **RESULTS AND DISCUSSION**

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7 Data acquisition in the research process amounted to 111 samples of observations of 8 property offers and transactions scattered in the Special Region of Yogyakarta Province; 9 the observation data paid attention to specific characteristics that were adjusted to a 10 maximum of 18 months from the assessment date. The approach to obtaining data in the 11 implementation is adjusted to the research planning schedule in January by adjusting the 12 nature and sources of reliable information from the acquisition through direct information, 13 communication tools, or written verification, which is carried out reasonably so that the 14 information data is assumed to be correct.

The detailed observation data applied to the research is data on sale and purchase transactions and property offers from developers/agents or owners by paying attention to the specificity of the adjusted property value, including land area, building area, land ownership rights, and designation zone.

19 The description of the data analysis results in descriptive statistics shows an 20 overview of the data applied in the study in detail. The descriptive statistical description 21 contains information on the average, median, highest, and lowest values of the 22 independent and dependent variables applied in the study as follows.

Variable	Mean	Median	Maximum	Minimum
Property Value	1.796.649.116	1.320.000.000	10.564.680.000	231.240.000
Land Area	690	400	5102	54
Building Area	117	0	1949	0
Ownership Rights	0.86	1	1	0
Designation Zone	0.57	1	1	0

Table 1	 Statistical	Descri	ptive	Data

24 Source: primary data, processed (2024)

25 Based on Table 1, it is found that the property value in Yogyakarta Special 26 Province has the highest value of IDR 10,564,680,000 with the lowest property value of 27 IDR 231,240,000 and an average property value of IDR 1,796,649,116. These figures 28 place the potential for a reasonably high property value gap condition electorally between 29 districts and cities. The land and building area figures show the highest land area figure of 5102 m<sup>2</sup> with the highest building area figure of 1949 m<sup>2</sup>, the lowest land area figure 30 of 54  $m^2$  with the lowest building area figure of 0  $m^2$ , and the average land area figure of 31 32  $690 \text{ m}^2$  with an average building area figure of 117 m2, the variable land and building 33 area figures in the study indicate the existence of assets in the form of land buildings that 34 have been developed both commercial and other designations are more dominant than 35 assets that have not been developed. The variable of land ownership rights shows an average number of 0.86 with a median of 1, revealing that the data of the assets studied in the form of SHM in ownership rights still dominates over other ownership rights. The designation zone variable has an average number of 0.57 and a median of 1, indicating that the research assets in the service trade designation zone are still more dominant in the property market.

6 The selection of the best model proposed according to the formulation of statistical 7 regression equations, in the form of a statistical criteria test approach and a Mackinnon, 8 White & Davidson (MWD) test, revealed that the log-log model can be applied. The 9 regression results of the function model showed a significant R-squared ( $R^2$ ) value of 10 0.68697 (68.69%), and the research regression equation is as follows.

LOGNP	= 7,829070 + 0,282960LOGLT + 0,143956LOGLB + 0,330197HK + 0.209867ZP
t-Statistic	= (55,58901) (5,320390) (7,657179) (5,513919) (5,151977)
R-Squared	= 0,686972
Ajd $R^2$	= 0,675160
Description:	
LOGNP	= Property value (IDR)
LOGLT	= Land area $(m^2)$
LOGLB	= Building area $(m^2)$
НК	= Ownership rights (SHM=1, other than SHM=0)
ZP	= Zone designation (Service Trade Zone=1, other than ZPJ=0)

11

The application of the linear regression model function estimation in the study shows that the explanation of the variation of the independent variables of building land area, ownership rights, and designation zone used on the dependent variable of property value is 68.69%.

16 The application of the economic criteria fulfillment test in the study to ensure the 17 adjustment of the estimated parameter coefficients with economic theory is expected to 18 show whether or not the test criteria pass the direction of the estimated parameter 19 relationship to economic theory; the economic criteria estimation results are as follows.

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 Table 4. Economic Criteria Fulfillment Test Results

Variable	Economic Theory	Estimation Results	Description
Land Area	+/-	+	Appropriate
Building Area	+/-	+	Appropriate
Ownership Rights	+	+	Appropriate
Designation Zone	+	+	Appropriate

21 Source: primary data, processed (2024)

The criteria for the aspects of land and building area show conformity with 1 2 economic theory; the market approach to the land area of the property area has a specific 3 type of segment suitability so that the expected expansion of the land designation will be 4 significant to the property's value. The building area in the market approach reveals 5 suitability; optimizing the building area's development affects increasing the property's 6 value. The aspect of property characteristics on ownership rights is that, based on the estimation results, the existence of property offers or transactions with conditions of 7 8 ownership certificates outside property rights tends to cause a decrease in property value. 9 The estimation results of the designation zone aspect show conformity; the property 10 market in the service trade zone tends to cause an increase in the value of a property.

11 Applying the classical assumption test fulfills the statistical estimation model of 12 normality testing to determine the normal distribution of the applied estimation model. 13 Statistically, applying the observation sample with a distribution of more than N = 30 is 14 considered normal. The estimation results show Normality Test-JB 2.5799 < Chi-Square 15 of 11.1433. These results are concluded to be normally distributed.

16

Normality Test-JB	Chi Square	Prob	Description
2,5799	11,1433	0,2753	Normally Distributed

## 17 Source: primary data, processed (2024)

To ensure that the research model applied is unbiased and consistent, it is necessary to know whether there is a relationship between the two variables, so linearity testing with the Ramsey RESET Test estimation model is applied in the study. The linearity test regression estimate shows that the applied model function is statistically linear based on the value (probability = 0.0335 > significance = 0.025).

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#### Table 6. Ramsey Test Results

 F-statistics	Prob	Significance	Description	-
 4,6425	0,0335	0,025	linear	

24 Source: primary data, processed (2024)

The application of independent variables in the study needs to ascertain whether there is a strong relationship or correlation between the independent variables used. The multicollinearity test estimate in the form of a correlation matrix between independent variables shows the correlation value of each variable is not more than 0.686972 (R2). These results reveal that the research data does not occur in multicollinearity.

The estimation results show that the VIF value of the independent variables used in the study is not more than 10 VIF, so each independent variable does not occur in multicollinearity. The results of the regression estimation of Variance Inflation factors are as follows.

Table 7. Correlation Matrix

34

Variable	Centered VIF < 10	Description
Land Area	1,3148	Non-Multikolinieritas
Building Area	1,3703	Non-Multikolinieritas
Ownership Rights	1,2189	Non-Multikolinieritas
Designation Zone	1,1848	Non-Multikolinieritas

1 Source: primary data, processed (2024)

This study ensures the inequality of variance of a residual for all observations of the linear model used; the heteroscedasticity test applies estimation. The results of the estimated value obtained Obs\*R-Squared 10.22423 < than the Chi-square table of 11.1433 and the prob chi-square value (p = 0.0368 > @ 0.025) states that the research residuals are homoscedasticity accepted, the research model does not experience heteroscedasticity.

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	Table 8.	Heteroscedasticity	Result
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Obs*R-Squared	prob Chi-square	Table Chi square
10,22423	0,0368	11,1433
	10,22423	10,22423         0,0368

8 Source: primary data, processed (2024)

9 The results of heteroscedasticity indicate that this study is observationally a linear 10 model free from inequality of variance of errors for all observations of each independent 11 variable in the research model.

12 Test the fulfillment of statistical criteria simultaneously or simultaneously on the variables 13 of land area, building area, ownership rights, and designation zone on property value. The 14 study applies a confidence level of 98.5% or significant using (a) 0.025 degree of freedom 15 (df) numerator = k-1 = 111-5 = 106, the estimated value obtained F-statistic of 58.15708 16 > F-table of 2.89. The research regression estimation results are as follows.

17

#### Table 3. F-Test Results

Variable	F- statistics	F-table	Description
Land Area			
Building Area	58 15708	2 89	Significant Impact
Ownership Rights	20,12700	_,07	Significant impact
Designation Zone			

18 Source: primary data, processed (2024)

19 The results of the F test in Table 3 reveal a simultaneous influence together on the

variables of land area, building area, ownership rights, and designation zone significantlyon the variable property value.

1 The regression estimate of the coefficient of determination in the form of R-2 squared ( $R^2$ ) on statistics with a value of 0.68697 so that the model of applying the 3 variation of independent variables in the study on the ability to explain its effect on the 4 dependent variable is 68.70%. The remaining value of 31.30% of the variation of the 5 dependent variable can be determined by other independent variables that are not applied 6 in this research model.

7 Test the fulfillment of statistical criteria in the study to show the accuracy of the 8 model applied and the ability of the model to explain the formulation of research 9 problems. First, in partial or individual testing of each independent variable (land area, 10 building area, ownership rights, and designation zone) on the dependent variable (property 11 value), according to the research regression results as follows.

1	$\mathbf{a}$
т	_

Table 2.	T-test results
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Variable	Coefficient	t-Statistic	t-table	Prob,
Constant	7.829070	55.58901	1,982	0.0000
Land Area	0.282960	5.320390	1,982	0.0000
Building Area	0.143956	7.657179	1,982	0.0000
Ownership Rights	0.330137	5.513919	1,982	0.0000
Designation Zone	0.209867	5.151977	1,982	0.0000

13 Source: primary data, processed (2024)

14 Based on the results of the t-test in Table 2, the results reveal that the variable land 15 area (5.3204), building area (7.6572), ownership rights (5.5139), and designation zone 16 (5.1519) have a positive and significant effect on the property value variable. First, the 17 practical meaning of the regression results can be understood that property value is influenced by land area significantly by a coefficient of 0.2829 so that changes in the land 18 area there an increase or expansion of  $1 \text{ m}^2$  will affect the increase in property value by 19 20 0.2829% the regression estimation results prove the hypothesis is accepted, namely the 21 land area has a positive and significant effect on property value.

Second, the building area significantly has a coefficient of 0.1439 on property value; if there is an increase of  $1 \text{ m}^2$  in the building area, it will affect the increase in property value by 0.1439% with these results showing that the hypothesis is accepted, namely the building area has a positive and significant effect on property value.

Third, the ownership rights variable significantly, with a coefficient of 0.3301, affects property value practically. An increase or improvement in the change in ownership rights to 1 certificate of ownership rights (SHM) will affect the increase in property value by 0.3301%. The regression estimation results prove that the hypothesis is accepted, namely that the ownership rights letter positively and significantly affects the property's value.

Fourth, the designation zone variable significantly, with a coefficient of 0.2098, affects property value. A change or increase in asset conditions in the form of 1 service trade designation zone will increase property value by 0.2098%. The estimation results show that the hypothesis is accepted: the designation zone has a positive and significant effect on property value.

## 4 CONCLUSSION

The study's results summarize the findings, are precise and transparent regarding 5 the problems that have been formulated, and answer matters related to the research 6 7 objectives. It shows the existence of property characteristics simultaneously or 8 simultaneously on the variables of land area, building area, ownership rights, and 9 designation zone, which significantly affect property value with a coefficient of 10 determination of 68.69%. Partially or individually, it reveals the influence of the 11 characteristics of land area, building area, ownership rights, and allotment zones 12 positively and significantly on property values.

13 Researchers have limitations in the implementation of research, but these limitations 14 are not an obstacle. The first limitation related to collecting property information data 15 during the interview process is that the resource person, as the subject of observation, is 16 not willing to provide information virtually because they want a direct physical meeting. 17 The positive benefits should be if the researcher does not experience this, namely allowing 18 property information in the sample to be accessed more accurately and fulfilled. The 19 second limitation of researchers is that they are limited in time and cost so that each city 20 district is limited to collecting sample property information data; if there is the ability of 21 researchers to expand the research location area around such as central Java, which is 22 adjusted to the formulation of the problem, it will increase objectivity based on the 23 representation of broader observation data.

24 There are practical implications, namely the contribution of research findings to 25 strengthening practitioners and theorists regarding the development of existing scientific theories. First, there is a need for the expansion of diverse property objects such as 26 27 commercial properties as well as agriculture and plantations with more realistic property 28 characteristics, and a large number of property valuation models need to be carried out in 29 comparative studies in terms of efficiency and application. The second contribution of 30 research findings is that public insight regarding the formation of a property's value or 31 purchase and sale price needs to be provided by educating the public about property 32 correctly so that the public applies the knowledge that property value is not only 33 influenced by land and building area. The government is expected to make a policy on the 34 community's property value insight education program.

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Atas perhatian dan kerjasamanya kami sampaikan terima kasih. Wassalamualaikum. wr. wb

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